# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant  $\square$  Filed by a Party other than the Registrant  $\square$ 

Check the appropriate box:

- Preliminary Proxy Statement
- □ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- □ Soliciting Material Pursuant to §240.14a-11(c) or §240.14a-2

# SUNRUN INC.

(Name of Registrant as Specified In Its Charter)

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- ☑ No fee required.
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# SUNLUN

Dear Fellow Stockholders:

We cordially invite you to attend the 2021 annual meeting of stockholders (the "Annual Meeting") of Sunrun Inc., a Delaware corporation, which will be held exclusively online via a live audio-only webcast on **Thursday, June 3, 2021 at 8:30 a.m. Pacific Time**. There will not be a physical meeting location. The Annual Meeting can be accessed by visiting www.virtualshareholdermeeting.com/RUN2021, where you will be able to attend the Annual Meeting via a live audio-only webcast. You will be able to vote your shares and submit questions during the Annual Meeting webcast by logging in to the website listed above using the 16-digit control number included in your proxy card. Online check-in will begin at 8:15 a.m. Pacific Time, and we encourage you to allow ample time for the online check-in procedures.

At this year's meeting, we will vote on the election of directors and the ratification of the selection of Ernst & Young LLP as Sunrun's independent registered public accounting firm. We will also conduct a non-binding advisory vote to approve the compensation of Sunrun's named executive officers. In addition, we will consider a shareholder proposal relating to a public report on the use of mandatory arbitration if it is properly presented at the Annual Meeting. Finally, we will transact such other business as may properly come before the meeting.

Your vote is important. Whether or not you plan to attend the Annual Meeting, please vote as soon as possible. You may vote over the Internet, by telephone or by mailing a completed proxy card or voting instruction form (if you request printed copies of the proxy materials to be mailed to you). Your vote by proxy will ensure your representation at the Annual Meeting regardless of whether you attend the meeting. Details regarding admission to the Annual Meeting and the business to be conducted are described in the accompanying Notice of 2021 Annual Meeting of Stockholders and Proxy Statement.

We appreciate your investment and are thankful for the trust you have placed in us. Our mission is to create a planet run by the sun and build an affordable energy system that combats climate change and provides energy access for all. Your support is what will make our mission a reality. Thank you for your continued investment in Sunrun.

Lynn Jurich Chief Executive Officer & Co-Founder April 21, 2021

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225 Bush Street, Suite 1400 San Francisco, California 94104

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS To Be Held at 8:30 a.m. Pacific Time on Thursday, June 3, 2021

Dear Stockholders of Sunrun Inc.:

The Annual Meeting of Stockholders (the "Annual Meeting") of Sunrun Inc., a Delaware corporation, which will be held exclusively online via a live audio-only webcast on Thursday, June 3, 2021 at 8:30 a.m. Pacific Time, for the following purposes, as more fully described in the accompanying proxy statement:

# Aganda Itam

Agenda Item	Board Vote <u>Recommendation</u>
1. To elect the three nominees to serve as Class III directors until the 2024 annual meeting of stockholders and until their successors are duly elected and qualified	"FOR"
2. To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for our fiscal year ending December 31, 2021	"FOR"
3. To approve, on an advisory basis, the compensation of our named executive officers ("Say-on-Pay"), as disclosed in the proxy statement	"FOR"
4. To consider a shareholder proposal relating to a public report on the use of mandatory arbitration, if properly presented at the Annual Meeting	"AGAINST"

In addition to the matters described above, the agenda may also include such other business as may properly come before the Annual Meeting or any adjournments or postponements thereof.

The Annual Meeting can be accessed by visiting www.virtualshareholdermeeting.com/RUN2021, where you will be able to attend the Annual Meeting via a live audioonly webcast. You will be able to vote your shares and submit questions during the Annual Meeting webcast by logging in to the website listed above using the 16-digit control number included in your proxy card. Online check-in will begin at 8:15 a.m. Pacific Time, and we encourage you to allow ample time for the online check-in procedures.

Our board of directors has fixed the close of business on April 8, 2021 as the record date for the Annual Meeting. Only stockholders of record on April 8, 2021 are entitled to notice of and to vote at the Annual Meeting. Further information regarding voting rights and the matters to be voted upon is presented in the accompanying proxy statement

On or about April 21, 2021, we expect to mail to our stockholders a Notice of Internet Availability of Proxy Materials (the "Notice") containing instructions on how to access our proxy statement and our annual report. The Notice provides instructions on how to vote via the Internet or by telephone and includes instructions on how to receive a paper copy of our proxy materials by mail. The accompanying proxy statement and our annual report can be accessed directly at the following Internet address: www.proxyvote.com. All you have to do is enter the control number located on your Notice or proxy card.

# Your vote is important. Whether or not you plan to attend the Annual Meeting, we urge you to submit your vote via the Internet, telephone or mail.

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By order of the Board of Directors,

Jeanna Steele General Counsel & Corporate Secretary San Francisco, California April 21, 2021

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# PROXY STATEMENT FOR 2021 ANNUAL MEETING OF STOCKHOLDERS

# To Be Held at 8:30 a.m. Pacific Time on Thursday, June 3, 2021

This proxy statement and the enclosed form of proxy are furnished in connection with the solicitation of proxies by our board of directors for use at the 2021 annual meeting of stockholders of Sunrun Inc., a Delaware corporation, ("Sunrun" or the "Company"), and any postponements, adjournments or continuations thereof (the "Annual Meeting"). The Annual Meeting will be held on Thursday, June 3, 2021 at 8:30 a.m. Pacific Time, via a live audio webcast. The Notice of Internet Availability of Proxy Materials (the "Notice") containing instructions on how to access this proxy statement and our annual report is first being mailed or available to stockholders on or about April 21, 2021 to all stockholders entitled to vote at the Annual Meeting.

The information provided in the "question and answer" format below is for your convenience only and is merely a summary of the information contained in this proxy statement. You should read this entire proxy statement carefully. Information contained on, or that can be accessed through, our website is not intended to be incorporated by reference into this proxy statement and references to our website address in this proxy statement are inactive textual references only.

# What matters am I voting on?

You will be voting on the following proposals:

- the election of three Class III directors as named in this proxy statement to serve until our 2024 annual meeting of stockholders;
- the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for our fiscal year ending December 31, 2021;
- the advisory approval of the compensation of our named executive officers ("Say-on-Pay"), as disclosed in the proxy statement;
- · a stockholder proposal relating to a public report on the use of mandatory arbitration; and
- any other business as may properly come before the Annual Meeting.

As of the date of this proxy statement, we are not aware of any other matters that will be presented for consideration at the Annual Meeting.

# How does the board of directors recommend I vote on these proposals?

Our board of directors recommends a vote:

- "FOR" the election of Katherine August-deWilde, Sonita Lontoh, and Gerald Risk as Class III directors;
- "FOR" the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for our fiscal year ending December 31, 2021;
- "FOR" the advisory approval of the compensation of our named executive officers ("Say-on-Pay"), as disclosed in the proxy statement; and
- "AGAINST" the stockholder proposal relating to a public report on the use of mandatory arbitration.

#### Who is entitled to vote?

Holders of our common stock as of the close of business on April 8, 2021, the record date for the Annual Meeting, will be entitled to notice of and to vote at the Annual Meeting.

Registered Stockholders. If on April 8, 2021, shares of our common stock are registered directly in your name with our transfer agent, you are considered the stockholder of record with respect to those shares and the Notice was provided to you directly by us. As the stockholder of record, you have the right to grant your voting proxy directly to the individuals listed on the proxy card or vote in person during the Annual Meeting. Throughout this proxy statement, we refer to these registered stockholders as "stockholders of record."

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Street Name Stockholders. If on April 8, 2021, shares of our common stock are held on your behalf in a stock brokerage account, or by a bank, trustee or other nominee, you are considered the beneficial owner of shares held in "street name," and the Notice was forwarded to you by your broker or nominee, who is considered the stockholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker, bank or other nominee as to how to vote your shares and are also invited to attend the Annual Meeting. Please follow the instructions provided by your broker, bank or other nominee as to how to vote your shares. Throughout this proxy statement, we refer to stockholders who hold their shares through a broker, bank, trustee or other nominee as "street name stockholders."

# What constitutes a quorum for the Annual Meeting?

A quorum is required for stockholders to conduct business at the Annual Meeting. The presence, in person or represented by proxy, of the holders of a majority of the outstanding shares of our common stock is necessary to establish a quorum at the meeting. As of the close of business on the record date, there were 203,799,327 shares of our common stock outstanding. Shares present, in person or represented by proxy, including shares as to which authority to vote on any proposal is withheld, shares abstaining as to any proposal and broker non-votes (where a broker submits a properly executed proxy but does not have authority to vote a stockholder's shares) on any proposal will be considered present at the meeting for purposes of establishing a quorum.

# How many votes do I have?

In deciding all matters at the Annual Meeting, each stockholder will be entitled to one vote for each share of our common stock held by them on the record date. Stockholders are not permitted to cumulate votes with respect to the election of directors.

# How many votes are needed to approve each proposal?

- Proposal No. 1: The election of directors requires a plurality vote of the shares of our common stock present virtually or represented by proxy at the Annual Meeting
  and entitled to vote. "Plurality" means that the nominees who receive the largest number of votes cast "FOR" are elected as directors. Any shares not voted "FOR" a
  particular nominee (as a result of stockholder abstention or a broker non-vote) will not be counted in such nominee's favor and will have no effect on the outcome of
  the election. You may vote "FOR" or "WITHHELD" on each of the nominees.
- *Proposal No. 2:* The ratification of the appointment of Ernst & Young LLP requires the affirmative vote of a majority of the shares of our common stock present virtually or represented by proxy at the Annual Meeting and entitled to vote. Abstentions are considered votes present and entitled to vote on this proposal, and thus, will have the same effect as a vote "AGAINST." Broker non-votes will have no effect on the outcome of this proposal.
- Proposal No. 3: The approval, on an advisory basis, of the compensation of our named executive officers requires the affirmative vote of a majority of the shares of
  our common stock present virtually or represented by proxy at the Annual Meeting and entitled to vote. As described in Proposal No. 2 above, an abstention will
  have the same effect as a vote "AGAINST" and broker non-votes will have no effect.
- Proposal No. 4: The approval of the stockholder proposal relating to a public report on the use of mandatory arbitration requires the affirmative vote of a majority of the shares of our common stock present virtually or represented by proxy at the Annual Meeting and entitled to vote. As described in Proposal No. 2 above, an abstention will have the same effect as a vote "AGAINST" and broker non-votes will have no effect.

# How do I vote?

If you are a stockholder of record, there are three ways to vote:

- By Internet: You may submit a proxy over the Internet by following the instructions at www.proxyvote.com, 24 hours a day, seven days a week, until 11:59 p.m. Eastern Time the day before the Annual Meeting (have your Notice or proxy card in hand when you visit the website);
- By Toll-free Telephone : You may submit a proxy by calling (800) 690-6903 24 hours a day, seven days a week, until 11:59 p.m. Eastern Time the day before the Annual Meeting (have your Notice or proxy card in hand when you call); or
- By Mail: You may complete, sign and mail your proxy card (if you received printed proxy materials) which must be received by us no later than the day before the Annual Meeting.

Even if you plan to attend the Annual Meeting virtually via the Internet, we recommend that you also vote by proxy so that your vote will be counted if you later decide not to attend.



If you are a street name stockholder, you will receive voting instructions from your broker, bank or other nominee. You must follow the voting instructions provided by your broker, bank trustee or other nominee in order to instruct your broker or other nominee on how to vote your shares. Street name stockholders should generally be able to vote by returning an instruction card, by telephone or by Internet. However, the availability of telephone and Internet voting will depend on the voting process of your broker or other nominee. As discussed above, if you are a street name stockholder, you may not vote your shares during the Annual Meeting unless you obtain a legal proxy from your broker, bank, trustee or other nominee.

#### Assistance and Additional Information

If you need assistance with submitting a proxy to vote your shares via the Internet, by telephone or by completing your Sunrun proxy card, or have questions regarding the virtual annual meeting, please contact MacKenzie, the proxy solicitor for Sunrun at (800) 322-2885 (toll-free for stockholders), (212) 929-5500 (collect for banks and brokers) or proxy@mackenziepartners.com.

#### Can I change my vote after submitting my proxy?

Yes. If you are a stockholder of record, you can change your vote or revoke your proxy any time before the Annual Meeting in any one of the following ways:

- You may enter a new vote by Internet or by telephone until 11:59 p.m. Eastern Time the day before the Annual Meeting;
- You may submit another properly completed, proxy card by mail with a later date, which must be received by us no later than the day before the Annual Meeting;
- You may send written notice that you are revoking your proxy to our Secretary at Sunrun Inc., 225 Bush Street, Suite 1400, San Francisco, CA 94104, which must be
  received by us no later than the day before the Annual Meeting; or
- You may attend the Annual Meeting virtually by visiting www.virtualshareholdermeeting.com/RUN2021 and complete an online ballot at the Annual Meeting. Please
  have your 16-digit control number previously provided to you in your proxy materials and the meeting password. If you are a street name stockholder, your broker or
  nominee can provide you with instructions on how to change your vote.

# What do I need to do to attend the virtual Annual Meeting?

Access to the virtual meeting will begin at 8:15 a.m. Pacific Time on Thursday, June 3, 2021.

Registered Stockholders. If on April 8, 2021, shares of Sunrun common stock were registered directly with your name with AST, our transfer agent, you can attend the virtual Annual Meeting by visiting www.virtualshareholdermeeting.com/RUN2021 and entering the 16-digit control number previously provided to you in your proxy materials.

Street Name Stockholders. If on April 8, 2021, shares of Sunrun common stock were held on your behalf in a stock brokerage account, or by a bank, trustee or other nominee, you can attend the virtual Annual Meeting by visiting www.virtualshareholdermeeting.com/RUN2021 and entering the 16-digit control number previously provided to you in your proxy materials. Street name stockholders who did not receive a 16-digit control number from their bank or brokerage firm, who wish to attend the meeting should follow the instructions from their bank or brokerage firm, including any requirement to obtain a legal proxy. Most brokerage firms or banks allow a shareholder to obtain a legal proxy either online or by mail.

The virtual Annual Meeting website will be active fifteen minutes prior to the start of the meeting and stockholders are encouraged to log in to the meeting early. Only stockholders who have a 16-digit control number may attend the meeting and vote during the meeting. Stockholders experiencing technical difficulties accessing the meeting may call the support number which appears on the login page.

#### Why are you holding a virtual Annual Meeting?

We have adopted a virtual meeting format for our Annual Meeting to provide a consistent experience to all stockholders regardless of geographic location. We believe this is an important step both to enhance stockholder access and engagement and to reduce the environmental impact of our Annual Meeting. Moving to a virtual meeting format is particularly important this year to protect our stockholders and employees in light of the evolving public health and safety considerations posed by the ongoing coronavirus (COVID-19) pandemic.

# What is the effect of giving a proxy?

Proxies are solicited by and on behalf of our board of directors. Our board of directors has designated Lynn Jurich, Ed Fenster, Tom vonReichbauer and Jeanna Steele as proxy holders. When proxies are properly dated, executed and returned, the shares represented by such proxies will be voted at the Annual Meeting in accordance with the instructions of the stockholder. If no specific instructions are given, however, the shares will be voted in accordance with the recommendations of our board of directors as described under "*How does the board of directors recommend I vote on these proposals?*" above. If any matters not described in this proxy statement are properly presented at the Annual Meeting, the proxy holders will use their own judgment to determine how to vote the shares. If the Annual Meeting is adjourned to a later date, the proxy holders can vote the shares on the new Annual Meeting date as well, unless you have properly revoked your proxy instructions before the new date, as described above.

# Why did I receive a Notice of Internet Availability of Proxy Materials instead of a full set of proxy materials?

In accordance with the rules of the Securities and Exchange Commission ("SEC"), we have elected to furnish our proxy materials, including this proxy statement and our annual report, primarily via the Internet. The Notice containing instructions on how to access our proxy materials is first being mailed on or about April 21, 2021 to all stockholders entitled to vote at the Annual Meeting. Stockholders may request to receive all future proxy materials in printed form by mail or electronically by e-mail by following the instructions contained in the Notice. We encourage stockholders to take advantage of the availability of our proxy materials on the Internet to help reduce the environmental impact of our annual meetings of stockholders.

#### How are proxies solicited for the Annual Meeting and who will bear the cost of this solicitation?

Our board of directors is soliciting proxies for use at the Annual Meeting. All expenses associated with this solicitation will be borne by us. We will reimburse brokers or other nominees for reasonable expenses that they incur in sending our proxy materials to you if a broker or other nominee holds shares of our common stock on your behalf. In addition, our directors and employees may also solicit proxies in person, by telephone, or by other means of communication. Our directors and employees will not be paid any additional compensation for soliciting proxies.

#### How may my brokerage firm or other nominee vote my shares if I fail to provide timely directions?

Brokerage firms and other nominees, for example banks or agents, holding shares of our common stock in street name for their customers are generally required to vote such shares in the manner directed by their customers. In the absence of timely directions, your broker will have discretion to vote your shares on Proposal No. 2, our sole "routine" matter, but brokers and nominees cannot use their discretion to vote "uninstructed" shares with respect to matters that are considered "non-routine". "Non-routine" matters are matters that may substantially affect the rights or privileges of stockholders, such as mergers, stockholder proposals, election of directors (even if not contested), executive compensation (including any advisory stockholder votes on executive compensation and on the frequency of stockholder votes on executive compensation) and certain corporate governance proposals, even if management supported. Accordingly, your broker or nominee may not vote your shares on Proposal No. 1, 3 or 4 without your instructions, but may vote your shares on Proposal No. 2.

# Where can I find the voting results of the Annual Meeting?

We will announce preliminary voting results at the Annual Meeting. We will also disclose voting results on a Current Report on Form 8-K ("Form 8-K") that we will file with the SEC within four business days after the Annual Meeting. If final voting results are not available to us in time to file a Form 8-K within four business days after the Annual Meeting, we will file a Form 8-K to publish preliminary results and will provide the final results in an amendment to the Form 8-K as soon as they become available.

# What is the deadline for stockholders to propose actions for consideration at next year's annual meeting of stockholders or to nominate individuals to serve as directors?

# Stockholder Proposals

Stockholders may present proper proposals for inclusion in our proxy statement and for consideration at the next annual meeting of stockholders by submitting their proposals in writing to our Secretary in a timely manner. For a stockholder proposal to be considered for inclusion in our proxy statement for our 2022 annual meeting of stockholders, the proposal must be mailed to us and our Secretary must receive the written proposal at our principal executive offices not later than close of business (5:00 p.m. Pacific time) on December 22, 2021. In addition, stockholder proposals must comply with the requirements of Rule 14a-8 regarding the inclusion of stockholder proposals in company-sponsored proxy materials. Stockholder proposals should be addressed to: Sunrun Inc., Attention: Secretary, 225 Bush Street, Suite 1400, San Francisco, CA 94104.



Our amended and restated bylaws also establish an advance notice procedure for stockholders who wish to present a proposal before an annual meeting of stockholders but do not intend for the proposal to be included in our proxy statement. Our amended and restated bylaws provide that the only business that may be conducted at an annual meeting of stockholders is business that is (i) specified in our proxy materials with respect to such meeting, (ii) otherwise properly brought before such meeting by or at the direction of our board of directors, or (iii) properly brought before such meeting by a stockholder of record entitled to vote at the annual meeting who has delivered timely written notice to our Secretary, which notice must contain the information specified in our amended and restated bylaws. To be timely for our 2022 annual meeting of stockholders, our Secretary must receive the written notice at our principal executive offices:

- not earlier than February 5, 2022; and
- not later than the close of business on March 7, 2022.

In the event that we hold our 2022 annual meeting of stockholders more than 30 days before or more than 60 days after the one-year anniversary of the Annual Meeting, notice of a stockholder proposal that is not intended to be included in our proxy statement must be received no earlier than the close of business on the 120th day before our 2022 annual meeting of stockholders and no later than the close of business on the later of the following two dates:

- the 90th day prior to our 2022 annual meeting of stockholders; or
- the 10th day following the day on which public announcement of the date of our 2022 annual meeting of stockholders is first made.

If a stockholder who has notified us of his, her or its intention to present a proposal at an annual meeting does not appear to present his, her or its proposal at such annual meeting, we are not required to present the proposal for a vote at such annual meeting.

Sunrun will not consider any proposal or nomination that is not timely or otherwise does not meet the requirements of our Bylaws and SEC regulations. We reserve the right to reject, rule out of order, or take other appropriate action with respect to any proposal that does not comply with these and other applicable requirements.

# Nomination of Director Candidates

You may propose director candidates for consideration by our nominating and corporate governance committee. Any such recommendations should include the nominee's name and qualifications for membership on our board of directors and should be directed to our Secretary at the address set forth above. For additional information regarding stockholder recommendations for director candidates, see "Board of Directors and Corporate Governance—Stockholder Recommendations for Nominations to the Board of Directors."

In addition, our amended and restated bylaws permit stockholders to nominate directors for election at an annual meeting of stockholders. To nominate a director, the stockholder must provide the information required by our amended and restated bylaws. In addition, the stockholder must give timely notice to our Secretary in accordance with our amended and restated bylaws, which, in general, require that the notice be received by our Secretary within the time periods described above under "Stockholder Proposals" for stockholder proposals that are not intended to be included in a proxy statement.

# Availability of Bylaws

A copy of our amended and restated bylaws is available on our website at www.sunrun.com on the "Governance Documents" page under the "Investors – Corporate Governance" section. You may also contact our Secretary at our principal executive offices for a copy of the relevant bylaw provisions regarding the requirements for making stockholder proposals and nominating director candidates.

# BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

Our business affairs are managed under the direction of our board of directors, which is currently composed of nine members. Six of our directors are independent within the meaning of the listing standards of The Nasdaq Stock Market ("Nasdaq"). Our board of directors is divided into three staggered classes of directors. At each annual meeting of stockholders, a class of directors will be elected for a three-year term to succeed the same class whose term is then expiring.

The following table sets forth the names, ages as of April 21, 2021, and certain other information for each of the directors with terms expiring at the Annual Meeting (who are also nominees for election as a director at the Annual Meeting), each new director nominee, and for each of the continuing members of our board of directors. Ms. Ellen Smith will not stand for reelection when her current term expires on the date of the Annual Meeting. Ms. Sonita Lontoh is a new director nominee and was recommended by a third-party search firm.

	Class	Age	Position	Director Since	Current Term Expires	Expiration of Term For Which Nominated
Directors with Terms Expiring at the Annual Meeting/Nominees						
Katherine August-deWilde <sup>(1)(2)</sup>	III	73	Director	2016	2021	2024
Sonita Lontoh	III	45	Director	_		2024
Gerald Risk <sup>(3) (4)</sup>	III	52	Director	2014	2021	2024
<b>Continuing Directors</b> Lynn Jurich	Ι	41	Chief Executive Officer and Director	2007	2022	_
Alan Ferber <sup>(1)(2)</sup>	Ι	53	Director	2018	2022	—
David Bywater	Ι	51	Advisor and Director	2020	2022	_
Leslie Dach <sup>(1) (3)</sup> Edward Fenster	II II	67 44	Director Executive Chairman and Director	2016 2007	2023 2023	
Mary Powell <sup>(2)(3)</sup>	II	60	Director	2018	2023	—

(1) Member of our nominating and corporate governance committee

(2) Member of our compensation committee

(3) Member of our audit committee

(4) Lead Independent Director

#### Nominees for Director

*Katherine August-deWilde*. Ms. August-deWilde has served as a member of our board of directors since January 2016. Ms. August-deWilde is currently the Vice Chair of First Republic Bank (NYSE: FRC), a position she has held since the beginning of 2016, and has served on the board of directors since 1988. First Republic Bank offers private personal banking, private business banking, and private wealth management services. Ms. August-deWilde has held several executive leadership roles at the company, including COO from 1993 to 2014, and President from 2007 to 2015. Previously, Ms. August-deWilde was Senior Vice President and Chief Financial Officer at PMI Group. Ms. August-deWilde currently serves on the board of directors of Eventbrite Inc. (NYSE: EB), a self-service ticketing and registration company, and TriNet Group Inc. (NYSE: TNET), a human resource software solutions company for businesses, as well as a number of privately held companies. She holds a B.A. degree from Goucher College and an M.B.A. from Stanford Graduate School of Business.

Ms. August-deWilde was selected to serve on our board of directors because of her extensive executive and risk management experience, as well as her experience in the consumer-facing financial industry.



Sonita Lontoh. Ms. Lontoh is a nominee for our board of directors. Since April 2018, Ms. Lontoh has served as the Global Head of Marketing of the Personalization, 3D Printing and Digital Manufacturing business of HP Inc., a leading global provider of personal computing, imaging and printing products, and related technologies, solutions and services. Ms. Lontoh previously served as Vice President of Strategic Marketing, Digital Grid NA at Siemens AG, a global technology company focusing on automation, digitalization, intelligent infrastructure, distributed energy systems, and smart mobility solutions, from February 2016 to April 2018. Previously, Ms. Lontoh served as the Director of Marketing of Trilliant, a global provider of industrial IoT solutions enabling smart grid, smart cities, smart lighting, smart metering and distributed energy integration, from February 2011 to February 2016. Earlier in her career, Ms. Lontoh served at PG&E, one of the largest energy utility companies in the United States. Ms. Lontoh currently serves on the board of advisors of the Jacobs Institute for Design Innovation at the University of California, Berkeley. She earned a Bachelor of Science degree in Industrial Engineering and Operations Research from the University of California Berkeley, a Master of Engineering in Logistics from the Massachusetts Institute of Technology (MIT), and an M.B.A. with a focus on strategy and marketing from Northwestern University's Kellogg School of Management.

Ms. Lontoh was selected to serve on our board of directors because of her extensive experience and knowledge of marketing, the energy industry, customer experiences, and digital transformations.

*Gerald Risk.* Mr. Risk has served as a member of our board of directors since February 2014. Since March 2013, Mr. Risk has served as Vice Chairman at Asurion, LLC, a provider of device insurance, warranty & support services for cell phones, consumer electronics & home appliances. He previously served in other leadership roles at Asurion, including as its President from May 2009 to March 2013 and its Chief Financial Officer from February 1999 to May 2009, where his responsibilities included oversight of risk management. Mr. Risk currently serves on the boards of directors of a number of privately held companies. Mr. Risk holds a Bachelor of Commerce from Queen's University and an M.B.A. from the Stanford Graduate School of Business.

Mr. Risk was selected to serve on our board of directors because of his extensive executive and risk management experience, as well as his experience as an operator and investor building emerging growth businesses.

# **Continuing Directors**

*Lynn Jurich.* Ms. Jurich is one of our co-founders and has served as our Chief Executive Officer since March 2014 and as a member of our board of directors since inception. Ms. Jurich served as our Co-Chief Executive Officer from October 2012 to March 2014, our President from January 2009 to October 2012, and our Executive Vice President of Sales and Marketing from 2007 to January 2009. From July 2002 to July 2005, Ms. Jurich served as an associate at Summit Partners, a private equity firm. Ms. Jurich serves on the board of directors of privately held Generate Capital, Inc. Ms. Jurich holds a B.S. in Science, Technology, and Society from Stanford University and an M.B.A. from the Stanford Graduate School of Business.

Ms. Jurich was selected to serve on our board of directors because of the perspective and experience she brings as one of our co-founders and as one of our largest stockholders.

*Alan Ferber*. Mr. Ferber has served as a member of our board of directors since February 2018. He served as the Chief Executive Officer of Jackson Hewitt Tax Services, a provider of tax preparation services, from January 2017 until July 2020 and continues to serve as a member of its board of directors. Prior to joining Jackson Hewitt, Mr. Ferber was President of ADT Residential, a home security company, from 2013 until 2016. He also previously held the role of Senior Vice President and Chief Customer Officer for ADT. His other experience includes holding several executive leadership positions at US Cellular, a telecommunications company, from 2001 until 2012 including serving as Executive Vice President and Chief Operating Officer, Chief Strategy and Brand Officer. Mr. Ferber also serves on the board of directors of Alert 360, a privately held alarm-monitoring and security company. Mr. Ferber received a Bachelor of Arts degree in economics from the University of Michigan, and an M.B.A. with a concentration in finance and marketing from Northwestern University's Kellogg Graduate School of Management.

Mr. Ferber was selected to serve on our board of directors because of his experience and knowledge of consumer-facing industries.

David Bywater. Mr. Bywater has served as a member of our board of directors since October 2020 and as an Advisor since April 2021. He served as the Chief Executive Officer of Vivint Solar, Inc. from December 2016 to April 2021. Mr. Bywater also served as Vivint Solar's interim President and Chief Executive Officer from May 2016 until his appointment as permanent Chief Executive Officer in December of 2016. Prior to joining Vivint Solar, Mr. Bywater served as the Chief Operating Officer of Vivint, Inc. Prior to that, Mr. Bywater served as Executive Vice President and Corporate Officer for Xerox Corporation, and was the Chief Operating Officer of its State Government Services from 2010 to July 2013. From 2003 to 2010, Mr. Bywater worked at Affiliated Computer Services. From 1999 to 2003, Mr. Bywater was a senior manager at Bain & Company. Mr. Bywater holds a B.S. in economics from Brigham Young University and an M.B.A. from Harvard Business School.

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Mr. Bywater was selected to serve on our board of directors because of his experience leading a residential solar company and his extensive business experience.

Leslie Dach. Mr. Dach has served as a member of our board of directors since May 2016. Mr. Dach brings more than 25 years of experience running major business and strategic initiatives across the public, private and civil sectors, including leading corporate affairs and sustainability at Walmart Stores Inc. from 2006 to 2013. Mr. Dach served as senior counselor to the Secretary of the U.S. Department of Health & Human Services from 2014 to 2016. Prior to that, Mr. Dach served as executive vice president of corporate affairs for Walmart and was a member of the company's executive council and executive finance committee. Mr. Dach has served on numerous boards including the Environmental Defense Fund, World Resources Institute, United Negro College Fund, the Yale University Council and the National Audubon Society. He previously served on our board of directors from June 2013 to July 2014. Mr. Dach holds a B.S. in Biology from Yale University and an M.P.A. from Harvard University.

Mr. Dach was selected to serve on our board of directors because of his extensive business experience in both the public and private sector and his prior experience with the Company.

*Edward Fenster*. Mr. Fenster is one of our co-founders and has served as our Executive Chairman since March 2014 and as a member of our board of directors since inception. Mr. Fenster served as our Chief Executive Officer from June 2008 to October 2012, and our Co-Chief Executive Officer from October 2012 to March 2014. From May 2003 to June 2005, Mr. Fenster served as Director of Corporate Development at Asurion, LLC, provider of device insurance, warranty & support services for cell phones, consumer electronics & home appliances. From July 1999 to May 2003, Mr. Fenster worked at The Blackstone Group, a private equity firm. Mr. Fenster holds a B.A. in economics from Johns Hopkins University and an M.B.A. from the Stanford Graduate School of Business.

Mr. Fenster was selected to serve on our board of directors because of the perspective and experience he brings as one of our co-founders and as one of our largest stockholders.

*Mary Powell.* Ms. Powell has served as a member of our board of directors since February 2018. She served as the President and Chief Executive Officer of Green Mountain Power Corporation, an electric services company that serves 75% of the State of Vermont's residential and business customers, from 2008 to 2019. Her previous roles at Green Mountain Power Corporation included Senior Vice President and Chief Operations Officer from 2001 to 2008, and Senior Vice President, Customer and Organizational Development from 1999 to 2001. Ms. Powell has been nationally recognized for her work transforming the energy system by outlets including *Fast Company* magazine and has received numerous industry awards, most recently being named *Utility Dive*'s 2019 "Executive of the Year" in recognition for her leadership of Vermont's investor-owned utility to prioritize and deliver on customer-choice distributed energy solutions. Ms. Powell currently serves on the board of directors of Hawaiian Electric Industries Inc. (NYSE: HE), the largest utility in Hawaii, CGI Inc. (NYSE:GIB), a global IT and business consulting services firm, and Climate Change Crisis Real Impact I Acquisition Corporation (NYSE: CLII), a special-purpose acquisition corporation. She also serves on the boards of a number of other privately held companies and nonprofits. Ms. Powell holds an Associate's degree from Keene State College.

Ms. Powell was selected to serve on our board of directors because of her extensive experience and knowledge of the energy and utility industry.

#### **Director Independence**

Our common stock is listed on Nasdaq. Under the listing standards of Nasdaq, independent directors must comprise a majority of a listed company's board of directors, as affirmatively determined by the board of directors. In addition, the Nasdaq listing standards require that, subject to specified exceptions, each member of a listed company's audit, compensation, and nominating and corporate governance committees be independent. Under the Nasdaq listing standards, a director will only qualify as an "independent director" if, in the opinion of that listed company's board of directors, that director does not have a relationship that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

Audit committee members must also satisfy the additional independence criteria set forth in Rule 10A-3 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the Nasdaq listing standards. Compensation committee members must also satisfy the additional independence criteria set forth in Rule 10C-1 under the Exchange Act and the Nasdaq.



Our board of directors has undertaken a review of the independence of each of our directors and our director nominee. Based on information provided by each director and director nominee concerning his or her background, employment and affiliations, our board of directors has determined that directors Katherine August-deWilde, Leslie Dach, Alan Ferber, Mary Powell, Ellen Smith, and Gerald Risk, and director nominee Sonita Lontoh, do not have a relationship that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director and that each of these directors or director nominee is "independent" as that term is defined under the Nasdaq listing standards. In making these determinations, our board of directors deemed relevant in determining their independence, including the beneficial ownership of our capital stock by each non-employee director and director nominee.

#### **Board Leadership Structure and Lead Independent Director**

Our Corporate Governance Guidelines require that if we do not have an independent chairperson then we will appoint a lead independent director. Mr. Fenster currently serves as an executive and Executive Chairman of our board of directors. Our board of directors believes that it can benefit from Mr. Fenster's years of experience as a founder and executive of the Company. Mr. Fenster possesses detailed in-depth knowledge of the issues, opportunities, and challenges facing us.

Our board of directors appointed Mr. Risk as the Lead Independent Director of our board of directors on June 7, 2019. Our board of directors believes that the current board leadership structure, with a strong emphasis on board independence, allows our management team to focus on our day-to-day business while allowing the Lead Independent Director to lead our board of directors in its fundamental role of providing independent advice to and oversight of management. In addition, as described below, our board has three standing committees, each member of which is an independent director. Our board delegates substantial responsibility to each committee of the board, which reports their activities and actions back to the full board. We believe that the independent committees of our board are an important aspect of the leadership structure of our board.

# **Board Meetings and Committees**

During our fiscal year ended December 31, 2020, our board of directors held ten meetings (including regularly scheduled and special meetings). During fiscal year 2020, each of our directors attended at least 75% of the meetings of the Board and committees on which he or she served as a member.

Although we do not have a formal policy regarding attendance by members of our board of directors at annual meetings of stockholders, we strongly encourage our directors to attend. All then-serving members of our board of directors attended our 2020 annual meeting of stockholders.

Our board of directors has established an audit committee, a compensation committee and a nominating and corporate governance committee. The composition and responsibilities of each of the three committees of our board of directors is described below. Members will serve on these committees until their resignation or until as otherwise determined by our board of directors.

# Audit Committee

Our audit committee consists of Mr. Risk, Ms. Powell and Mr. Dach, with Mr. Risk serving as the chair. Each member of our audit committee meets the requirements for independence and financial literacy for audit committee members under the Nasdaq listing standards and SEC rules and regulations. In addition, our board of directors has determined that Mr. Risk is an audit committee financial expert within the meaning of Item 407(d) of Regulation S-K under the Securities Act of 1933, as amended (the "Securities Act"). Our audit committee is responsible for, among other things:

- selecting a qualified firm to serve as the independent registered public accounting firm to audit our financial statements;
- helping to ensure the independence and performance of the independent registered public accounting firm;
- discussing the scope and results of the audit with the independent registered public accounting firm, and reviewing, with management and the independent registered
  public accounting firm, our interim and year-end results of operations;
- developing procedures for employees to submit concerns anonymously about questionable accounting or audit matters;
- evaluating the performance of our internal audit function;
- reviewing our policies on risk assessment and risk management;
- reviewing related party transactions; and



• approving or, as required, pre-approving, all audit and all permissible non-audit services, other than de minimis non-audit services, to be performed by the independent registered public accounting firm.

Our audit committee operates under a written charter that satisfies the applicable rules and regulations of the SEC and the Nasdaq listing standards. A copy of the charter of our audit committee is available on our website at www.sunrun.com on the "Governance Documents" page under the "Investors – Leadership & Governance" section. During our fiscal year ended December 31, 2020, our audit committee held five meetings.

# **Compensation Committee**

Our compensation committee consists of Mses. August-deWilde and Powell and Mr. Ferber, with Ms. August-deWilde serving as the chair.

Each member of our compensation committee meets the requirements for independence for compensation committee members under the Nasdaq listing standards and SEC rules and regulations, including Rule 10C-1 under the Exchange Act. Each member of our compensation committee is also a non-employee director, as defined pursuant to Rule 16b-3 promulgated under the Exchange Act, and an outside director, as defined pursuant to Section 162(m) of the Internal Revenue Code (the "Code"). Our compensation committee is responsible for, among other things:

- · reviewing, approving and determining, or making recommendations to our board of directors regarding, the compensation of our executive officers;
- administering our equity compensation plans;
- reviewing, approving and making recommendations to our board of directors regarding incentive compensation and equity compensation plans;
- evaluating director compensation and making recommendations to our board of directors regarding the compensation of our directors; and
- establishing and reviewing general policies relating to compensation and benefits of our employees.

Our compensation committee operates under a written charter that satisfies the applicable rules and regulations of the SEC and the Nasdaq listing standards. A copy of the charter of our compensation committee is available on our website at www.sunrun.com on the "Governance Documents" page under the "Investors – Leadership & Governance" section. During our fiscal year ended December 31, 2020, our compensation committee held six meetings.

#### Nominating and Corporate Governance Committee

Our nominating and corporate governance committee consists of Ms. August-deWilde and Messrs. Ferber and Dach, with Mr. Dach serving as the chair.

Each member of our nominating and corporate governance committee meets the requirements for independence under the Nasdaq listing standards and SEC rules and regulations. Our nominating and corporate governance committee is responsible for, among other things:

- identifying, evaluating and selecting, or making recommendations to our board of directors regarding, nominees for election to our board of directors and its committees;
- evaluating the performance of our board of directors and of individual directors;
- · considering and making recommendations to our board of directors regarding the composition of our board of directors and its committees;
- reviewing developments in corporate governance practices;
- · evaluating the adequacy of our corporate governance practices and reporting;
- · developing and making recommendations to our board of directors regarding corporate governance guidelines and matters; and
- reviewing our strategies, activities, policies, and communications regarding environmental, social and governance ("ESG") related matters.

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Our nominating and corporate governance committee operates under a written charter that satisfies the applicable Nasdaq listing standards. A copy of the charter of our nominating and corporate governance committee is available on our website at www.sunrun.com on the "Governance Documents" page under the "Investor Relations – Leadership & Governance" section. During our fiscal year ended December 31, 2020, our nominating and corporate governance committee held four meetings.

# **Compensation Committee Interlocks and Insider Participation**

During the last fiscal year, Mses. August-deWilde and Powell and Mr. Ferber served as members of our compensation committee. None of the members of our compensation committee is or has been an officer or employee of our company. None of our executive officers currently serves, or in the past year has served, as a member of the board of directors or compensation committee (or other board committee performing equivalent functions) of any entity that has one or more of its executive officers serving on our board of directors or compensation committee.

# **Considerations in Evaluating Director Nominees**

Our nominating and corporate governance committee uses a variety of methods for identifying and evaluating director nominees. In its evaluation of director candidates, our nominating and corporate governance committee will consider the current size and composition of our board of directors and the needs of our board of directors. Some of the qualifications that our nominating and corporate governance committee considers include, without limitation, issues of character, integrity, judgment, diversity, independence, area of expertise, corporate experience, length of service, potential conflicts of interest and other commitments. Nominees must also have the ability to offer advice and guidance to our Chief Executive Officer based on past experience in positions with a high degree of responsibility and be leaders in the companies or institutions with which they are affiliated. Director candidates must have sufficient time available in the judgment of our nominating and corporate governance committee to perform all board of director and committee meetings. Other than the foregoing, there are no stated minimum criteria for director nominees, although our nominating and corporate governance committee may also consider such other factors as it may deem, from time to time, are in our and our stockholders' best interests.

Although our board of directors does not maintain a specific policy with respect to board diversity, our board of directors believes that our board of directors should be a diverse body, and our nominating and corporate governance committee considers a broad range of backgrounds and experiences. In making determinations regarding nominations of directors, our nominating and corporate governance committee may take into account the benefits of diverse viewpoints. Our nominating and corporate governance committee the annual board of director and committee evaluations. After completing its review and evaluation of director candidates, our nominating and corporate governance committee recommends to our full board of directors the director nominees for selection.

With the election of the Class III director nominees, Sunrun's board will be in compliance with the requirements of California Assembly Bill No. 979 that become effective as of December 31, 2021.

# Stockholder Recommendations for Nominations to the Board of Directors

Our nominating and corporate governance committee will consider candidates for director recommended by stockholders holding at least one percent (1%) of the fully diluted capitalization of our company continuously for at least twelve (12) months prior to the date of the submission of the recommendation, so long as such recommendations comply with our amended and restated certificate of incorporation and amended and restated bylaws and applicable laws, rules and regulations, including those promulgated by the SEC. Our nominating and corporate governance committee will evaluate such recommendations in accordance with its charter, our amended and restated bylaws, our policies and procedures for director candidates, as well as the regular director nominee criteria described above. This process is designed to ensure that our board of directors includes members with diverse backgrounds, skills and experience, including appropriate financial and other expertise relevant to our business. Eligible stockholders wishing to recommend a candidate, a statement of support by the recommending stockholder, evidence of the recommending stockholder's ownership of our common stock and a signed letter from the candidate confirming willingness to serve on our board of directors. Our nominating and corporate governance committee has discretion to decide which individuals to recommend for nomination as directors.

Any nomination must comply with the requirements set forth in our bylaws and should be sent in writing to our Secretary at Sunrun Inc., 225 Bush Street, Suite 1400, San Francisco, CA 94104. To be timely for our 2022 annual meeting of stockholders, our Secretary must receive the nomination no earlier than February 5, 2022 and no later than March 7, 2022.



#### **Communications with the Board of Directors**

Interested parties wishing to communicate with our board of directors or with individual members of our board of directors may do so by writing to our board of directors or to the particular members of our board of directors, and mailing the correspondence to our General Counsel at Sunrun Inc., 225 Bush Street, Suite 1400, San Francisco, CA 94104. Our General Counsel, in consultation with appropriate members of our board of directors as necessary, will review all incoming communications and, if appropriate, such communications will be forwarded to the appropriate members of our board of directors, or if none is specified, to the Chairman of our board of directors.

# ESG (Environmental, Social and Governance)

At Sunrun, sustainability is core to our business model and our corporate culture. We embed best practices for environmental, social, and governance ("ESG") performance throughout our organization and publish an annual Sunrun Impact Report, disclosing our performance using various widely accepted frameworks, including the Global Reporting Initiative ("GRI") guidelines. ESG performance and reporting is overseen internally by our ESG Committee of senior management and at the board level by our nominating and corporate governance committee. Highlights of our ESG initiatives include the following:

- We are already a deeply carbon negative company, and we seek to help our customers and partners become carbon negative as well. In 2020, our Networked Solar Energy Capacity prevented GHG emissions totaling an estimated 2.4 million metric tons of carbon dioxide equivalents ("CO2e"). In 2020, we installed more than 600 megawatts of solar to over 84,000 Customers. These systems are expected to prevent the emission of over 13 million metric tons of CO2e over the next thirty years.
- In 2018, Sunrun committed to develop a minimum of 100 megawatts of solar on affordable multi-family housing, where 80% of tenants fall below 60% of the area
  median income, during the next decade. This commitment will directly benefit at least 50,000 households, and we intend to expand these programs in other states.
- Sunrun works with vendors that share our commitment to creating a better, greener, and kinder planet. That is why we included policies on environmental protection and sustainability as well as responsible mineral sourcing in our Vendor Code of Conduct, which was adopted in 2019.
- We were the first national solar company to achieve 100% gender pay parity in 2018.
- We strive to create an open and inclusive culture where everyone's unique backgrounds, thoughts, experiences and abilities are welcomed, valued, respected and celebrated. As of December 31, 2020, women comprised 44% of Sunrun's Board of Directors and 50% of our executive management team. Our organizational leadership included approximately 21% women, and approximately 23% of all Sunrun employees are women.
- Sunrun is dedicated to providing training, education, and development to all of our employees. We offer cross-functional training, beginning with new-hire
  orientation and covering all levels up to advanced leadership training for senior managers.

To learn more about our ESG efforts, please see our annual Sunrun Impact Report at investors.sunrun.com, which we expect to update after the date of this proxy statement. (The inclusion of any website address in this proxy statement does not incorporate by reference the information on or accessible through the website into this proxy statement.)

# **Corporate Governance Guidelines and Code of Business Conduct and Ethics**

Our board of directors has adopted Corporate Governance Guidelines that address items such as the qualifications and responsibilities of our directors and director candidates and corporate governance policies and standards applicable to us in general. In addition, our board of directors has adopted a Code of Business Conduct and Ethics that applies to all of our employees, officers and directors, including our Chief Executive Officer, Chief Financial Officer, and other executive and senior financial officers. The full text of our Corporate Governance Guidelines and our Code of Business Conduct and Ethics is posted on the Corporate Governance portion of our website at www.sunrun.com on the "Governance Documents" page under the "Investor Relations – Leadership & Governance" section. We will post amendments to our Code of Business Conduct and Ethics or waivers of our Code of Business Conduct and Ethics for directors on the same website.

# **Risk Management**

Risk is inherent with every business, and we face a number of risks, including strategic, financial, business and operational, political, regulatory, legal and compliance, and reputational. We have designed and implemented processes to manage risk in our operations. Management is responsible for the day-to-day management of risks the company faces, while our board of directors, as a whole and assisted by its committees, has responsibility for the oversight of risk management. In its risk oversight role, our board of directors has the responsibility to satisfy itself that the risk management processes designed and implemented by management are appropriate and functioning as designed.



Our board of directors believes that open communication between management and our board of directors is essential for effective risk management and oversight. Our board of directors meets with our Chief Executive Officer and other members of the senior management team at quarterly meetings of our board of directors, where, among other topics, they discuss our quarterly enterprise risk assessment, key strategy and risks facing the company, as well as at such other times as they deem appropriate.

While our board of directors is ultimately responsible for risk oversight, our board committees assist our board of directors in fulfilling its oversight responsibilities in certain areas of risk. Our audit committee assists our board of directors in fulfilling its oversight responsibilities with respect to risk management in the areas of internal control over financial reporting and disclosure controls and procedures, legal and regulatory compliance, and discusses with management and the independent auditor guidelines and policies with respect to risk assessment and risk management. Our audit committee also reviews our major financial risk exposures and the steps management has taken to monitor and control these exposures. Our audit committee also reviews our aging financial risk exposures and the steps management has taken to monitor or financial reporting, liquidity risk, and cyber security risks. Our nominating and corporate governance committee assists our board of directors in fulfilling its oversight responsibilities with respect to the management of risk associated with board organization, membership and structure, corporate governance, and ESG-related risks. Our compensation committee assesses risks created by the incentives inherent in our compensation policies. Finally, our full board of directors reviews strategic and operational risks in the context of reports from the management team, receives reports on significant committee activities, and evaluates the risks inherent in significant.

# **Director Compensation**

We have a non-employee director pay policy pursuant to which our unaffiliated, non-employee directors are eligible to receive equity awards and annual cash compensation for service on our board of directors and committees of our board of directors.

Our non-employee directors receive the following cash compensation for their services under our non-employee director pay policy:

- \$50,000 per year for service as a board member;
- \$25,000 per year for service as the lead independent director;
- \$25,000 per year for service as chair of the audit committee;
- \$15,000 per year for service as chair of the compensation committee;
- \$10,000 per year for service as chair of the nominating and corporate governance committee;
- \$10,000 per year for service as a non-chairperson member of the audit committee;
- \$7,500 per year for service as a non-chairperson member of the compensation committee; and
- \$5,000 per year for services as a non-chairperson member of the nominating and corporate governance committee.

All cash payments to non-employee directors are paid quarterly and newly hired directors receive a pro-rata cash fee.

#### Equity Compensation

Under our non-employee director compensation policy, each non-employee director who is serving on January 1st of an applicable fiscal year will receive an annual restricted stock unit ("RSU") award on such date, or the next trading day if January 1st is not a trading date, with the number of shares subject to the RSU award determined based on a specified dollar value and the closing trading price of our stock on the date of grant. Newly appointed or elected non-employee directors receive on the date of their initial appointment or election a prorated RSU grant their first year of service, with the number of shares subject to the RSU award determined in proportion to the length of active service expected to be provided by such non-employee directors' continued service on our board of directors through the vesting date. For 2020, under our amended and restated non-employee director pay policy, our non-employee directors were each granted an RSU award having a value of \$155,000 (or the applicable prorated value), as determined on the applicable date of grant.

# Director Compensation for Fiscal Year 2020

The following table sets forth a summary of the compensation received by our non-employee directors during our fiscal year ended December 31, 2020:

Director	Fees	Earned or Paid in Cash (\$)	St	ock Awards (\$) <sup>(1)</sup>	Total (\$)
Katherine August-deWilde <sup>(2)</sup>	\$	71,346	\$	155,000	\$ 226,346
Leslie Dach <sup>(2)</sup>	\$	67,308	\$	155,000	\$ 222,308
Alan Ferber <sup>(2)</sup>	\$	62,500	\$	155,000	\$ 217,500
Mary Powell <sup>(2)</sup>	\$	67,500	\$	155,000	\$ 222,500
Gerald Risk <sup>(2)</sup>	\$	100,000	\$	155,000	\$ 255,000
Ellen Smith <sup>(2)</sup>	\$	11,475	\$	35,574	\$ 47,049

(1) The amounts reported in the Stock Awards column represent the grant date fair value of the stock awards granted to the non-employee directors during 2020 as computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718 Compensation Stock Compensation or ASC 718. Note that the amounts reported in the column reflect the accounting cost for these stock awards, and do not correspond to the actual economic value that may be received by the non-employee directors from the stock awards.

(2) Equity incentive awards outstanding as of December 31, 2020 for each non-employee director were as follows: (i) Ms. August-deWilde had 10,927 shares issuable pursuant to RSUs which 100% vested on January 1, 2021, (ii) Mr. Dach had 10,927 shares issuable pursuant to RSUs which 100% vested on January 1, 2021 and 50,000 vested stock options, (iii) Mr. Ferber had 10,927 shares issuable pursuant to RSUs which 100% vested on January 1, 2021, (iv) Ms. Powell had 10,927 shares issuable pursuant to RSUs which 100% vested on January 1, 2021 and 120,000 vested stock options, and (vi) Ms. Smith had 504 shares issuable pursuant to RSUs which 100% vested on January 1, 2021 and 120,000 vested stock options, and (vi) Ms. Smith had 504 shares issuable pursuant to RSUs which 100% vested on January 1, 2021.

During our fiscal year ended December 31, 2020, Lynn Jurich, Edward Fenster and David Bywater were employees of the Company and did not receive additional compensation for their service as directors. See the section titled "Executive Compensation" for additional information about the compensation paid to Ms. Jurich and Messrs. Fenster and Bywater.

#### PROPOSAL NO. 1 ELECTION OF DIRECTORS

Our board of directors is currently composed of nine members. In accordance with our amended and restated certificate of incorporation, our board of directors is divided into three staggered classes of directors. At the Annual Meeting, three Class III directors will be elected for a three-year term.

Each director's term continues until the election and qualification of his or her successor, or such director's earlier death, resignation, or removal. Any increase or decrease in the number of directors will be distributed among the three classes so that, as nearly as possible, each class will consist of one-third of our directors. This classification of our board of directors may have the effect of delaying or preventing changes in control of our company.

#### Nominees

Our nominating and corporate governance committee has recommended, and our board of directors has approved, Katherine August-deWilde, Sonita Lontoh, and Gerald Risk as nominees for election as Class III directors at the Annual Meeting. If elected, Ms. August de-Wilde, Ms. Lontoh, and Mr. Risk will serve as Class III directors until our 2024 annual meeting of stockholders. Ms. August de-Wilde and Mr. Risk are both currently directors of our company. For information concerning the nominees, please see the section titled "Board of Directors and Corporate Governance." Ellen Smith, a current Class III director, is not standing for re-election at the Annual Meeting.

If you are a stockholder of record and you sign your proxy card or vote by telephone or over the Internet but do not give instructions with respect to the voting of directors, your shares will be voted "FOR" the election of Ms. August de-Wilde, Ms. Lontoh, and Mr. Risk. We expect that each of Ms. August de-Wilde, Ms. Lontoh, and Mr. Risk will accept such nomination; however, in the event that a director nominee is unable or declines to serve as a director at the time of the Annual Meeting, the proxies will be voted for any nominee designated by our board of directors to fill such vacancy. If you are a street name stockholder and you do not give voting instructions to your broker or nominee, your broker will leave your shares unvoted on this matter.

# Vote Required

The election of directors requires a plurality vote of the shares of our common stock present virtually or by proxy at the Annual Meeting and entitled to vote thereon to be approved. Broker non-votes and abstentions will have no effect on this proposal.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" EACH OF THE NOMINEES NAMED ABOVE.

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#### PROPOSAL NO. 2 RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Our audit committee has appointed Ernst & Young LLP ("EY"), independent registered public accountants, to audit our consolidated financial statements for our fiscal year ending December 31, 2021. During our fiscal year ended December 31, 2020, EY served as our independent registered public accounting firm.

Notwithstanding the appointment of EY and even if our stockholders ratify the appointment, our audit committee, in its discretion, may appoint another independent registered public accounting firm at any time during our fiscal year if our audit committee believes that such a change would be in the best interests of our company and our stockholders. At the Annual Meeting, our stockholders are being asked to ratify the appointment of EY as our independent registered public accounting firm for our fiscal year ending December 31, 2021. Our audit committee is submitting the appointment of EY to our stockholders because we value our stockholders' views on our independent registered public accounting firm and as a matter of good corporate governance. Representatives of EY will be present at the virtual Annual Meeting, and they will have an opportunity to make a statement and will be available to respond to appropriate questions from our stockholders.

If our stockholders do not ratify the appointment of EY, our board of directors may reconsider the appointment.

# Fees Paid to the Independent Registered Public Accounting Firm

The following table presents fees for professional audit services and other services rendered to our company by EY for our fiscal years ended December 31, 2020 and 2019.

	2020		2019		
Audit Fees <sup>(1)</sup>	\$	7,258,000	\$	4,184,000	
Audit-Related Fees				_	
Tax Fees <sup>(2)</sup>		484,000		_	
All Other Fees <sup>(3)</sup>		1,665		1,995	
Total Fees	\$	7,743,665	\$	4,185,995	

- (1) Audit Fees for 2020 and 2019 consist of fees for professional services provided in connection with the audit of our annual consolidated financial statements, including fees related to audits of investment funds to be performed, review of our quarterly consolidated financial statements, assistance with and review of documents filed with the SEC and professional services provided in connection with EY's report on internal controls over financial reporting for the consolidated financial statements. The Audit Fees incurred in 2020 also include fees relating to services performed in connection with the acquisition of Vivint Solar, Inc. and estimated fees for audits of Vivint investment funds to be performed.
- (2) Tax Fees consist of fees for tax advice and tax planning. These services included tax advice related to the Vivint acquisition.
- (3) All other fees consist of fees for accessing EY's online research database.

#### Auditor Independence

In our fiscal year ended December 31, 2020, there were no other professional services provided by EY that would have required our audit committee to consider their compatibility with maintaining the independence of EY.

# Audit Committee Policy on Pre-Approval of Audit and Permissible Non-Audit Services of Independent Registered Public Accounting Firm

Our audit committee has established a policy governing our use of the services of our independent registered public accounting firm. Under this policy, our audit committee is required to pre-approve all audit and non-audit services performed by our independent registered public accounting firm in order to ensure that the provision of such services does not impair the public accountants' independence. All fees paid to EY for our fiscal years ended December 31, 2020 and 2019 were pre-approved by our audit committee.

# Vote Required

The ratification of the appointment of EY as our independent registered public accounting firm requires the affirmative vote of a majority of the shares of our common stock present virtually or by proxy at the Annual Meeting and entitled to vote thereon. Abstentions will have the effect of a vote AGAINST the proposal and broker non-votes will have no effect.



THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" THE RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP.

# PROPOSAL NO. 3 ADVISORY VOTE ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") and Section 14A of the Exchange Act, our stockholders are entitled to vote to approve, on an advisory basis, the compensation of our named executive officers as disclosed in this proxy statement in accordance with SEC rules.

This proposal, commonly known as a "Say-on-Pay" proposal, gives our stockholders the opportunity to express their views on our named executive officers' compensation as a whole. This vote is not intended to address any specific item of compensation or any specific named executive officer, but rather the overall compensation of all of our named executive officers and the philosophy, policies and practices described in this proxy statement. The compensation of our named executive officers is disclosed in the Compensation Discussion and Analysis, the compensation tables, and the related narrative disclosure contained in this proxy statement. As discussed in these disclosures, we believe that our compensation policies and decisions are based on principles that reflect a "pay-for-performance" philosophy and are strongly aligned with our stockholders' interests and consistent with current market practices. Compensation of our named executive officers is designed to enable us to attract and retain talented and experienced executives to lead us successfully in a competitive environment.

Accordingly, our board of directors is asking our stockholders to indicate their support for the compensation of our named executive officers, as described in this proxy statement, by casting a non-binding advisory vote "FOR" the following resolution:

"RESOLVED, that the stockholders of Sunrun Inc. (the "Company") approve, on an advisory basis, the compensation paid to the Company's named executive officers, as disclosed pursuant to Item 402 of Securities and Exchange Commission Regulation S-K, including the Compensation Discussion and Analysis, the compensation tables, narrative disclosures, and other related disclosure."

# Vote Required

Advisory approval of this Proposal No. 3 requires the vote of the holders a majority of the shares present virtually or by proxy at the Annual Meeting and entitled to vote thereon.

Because the vote is advisory, it is not binding on us, our compensation committee or our board of directors. Nevertheless, the views expressed by the stockholders, whether through this vote or otherwise, are important to management and our board of directors and, accordingly, the board of directors and the compensation committee intend to consider the results of this vote in making determinations in the future regarding executive compensation arrangements.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR"

# THE APPROVAL, ON AN ADVISORY BASIS, OF THE COMPENSATION OF THE NAMED EXECUTIVE OFFICERS.

# PROPOSAL NO. 4 STOCKHOLDER PROPOSAL REGARDING REPORTING ON EMPLOYEE ARBITRATION

In accordance with SEC rules, we have set forth below a stockholder proposal, along with a supporting statement, exactly as submitted by Nia Impact Capital. Nia Impact Capital has notified us that it has been a continuous owner of shares of our common stock with a market value of at least \$2,000 for at least a year and intends to present the following proposal at the annual meeting. Nia Impact Capital's address is 1212 Preservation Parkway, Suite 200, Oakland, California 94612. The stockholder proposal will be required to be voted upon at the annual meeting only if properly presented.

# Stockholder Proposal and Supporting Statement

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# **RESOLVED:**

Shareholders of Sunrun Inc. ("Sunrun") ask the Board of Directors to oversee the preparation of a public report on the impact of the use of mandatory arbitration on Sunrun's employees and workplace culture. The report should evaluate the impact of Sunrun's current use of arbitration on the prevalence of harassment and discrimination in its workplace and on employees' ability to seek redress. The report should be prepared at reasonable cost and omit proprietary and personal information.

#### WHEREAS:

Title VII of the Civil Rights Act of 1964 states that it is unlawful "to discriminate against any individual with respect to his compensation, terms, conditions, or privileges of employment, because of such individual's race, color, religion, sex, or national origin." <sup>1</sup> Nevertheless, 48 percent of African Americans and 36 percent of Hispanics have experienced race-based workplace discrimination.<sup>2</sup> More than half of senior-level women say that they have been sexually harassed during their careers, with African American women facing an increased relative risk of sexual harassment in the workplace.<sup>3</sup> A workplace that tolerates harassment invites legal, brand, financial and human capital risk. Companies may experience reduced morale, lost productivity, absenteeism and challenges in attracting and retaining talent. Unexpected leadership changes following allegations of harassment or discrimination put shareholder value at risk.

In contrast, research by McKinsey & Company found that companies with high levels of ethnic and cultural diversity are 33 percent more likely to outperform in profitability while those in the top quartile for gender diversity are 27 percent more likely to have superior value creation.<sup>4</sup> A study by the Wall Street Journal found that over the five-year period ended June 28, 2019, the 20 most diverse companies in the S&P 500 had an average annual stock return that was almost six percent higher than the 20 least diverse companies.<sup>5</sup>

Sunrun requires its employees to agree to arbitrate employment-related claims. Mandatory arbitration limits employees' remedies for wrongdoing, keeps misconduct secret and prevents employees from learning about shared concerns.<sup>6</sup>

Arbitration clauses face a changing regulatory landscape. Attorneys general from every state voiced support for ending forced arbitration of sexual harassment claims in 2018. In 2019, the U.S. House of Representatives passed a bill banning mandatory arbitration. California banned the use of arbitration agreements as a condition of employment, Washington state invalidated contracts requiring arbitration of sexual harassment claims and the New York Supreme Court refused to compel arbitration in a harassment lawsuit. Continuing to rely on arbitration clauses for protections, when these may be removed retroactively, creates a long-tail risk for our company.



<sup>&</sup>lt;sup>1</sup> https://www.eeoc.gov/laws/statutes/titlevii.cfm

<sup>&</sup>lt;sup>2</sup> https://www.nbcnews.com/politics/politics-news/poll-64-percent-americans-say-racism-remains- majorproblemn877536

<sup>&</sup>lt;sup>3</sup> https://www.wsj.com/articles/what-metoo-has-to-do-with-the-workplace-gender-gap-1540267680; https://onlinelibrary.wiley.com/doi/abs/10.1111/gwao.12394

<sup>&</sup>lt;sup>4</sup> https://www.mckinsey.com/~/media/mckinsey/business%20functions/organization/our%20insights/delivering%20through%20diversity/delivering-through-diversity full-

report.ashx
<sup>5</sup> https://www.wsj.com/articles/the-business-case-for-more-diversity-11572091200

<sup>&</sup>lt;sup>6</sup> https://www.eeoc.gov/eeoc/systemic/review/

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#### **Opposing Statement of the Board**

The Company condemns discrimination and harassment of any kind and is fully committed to creating a workplace that is both respectful and safe and in which our employees are able to thrive and fulfill their potential. In addition, the Company takes seriously the views of our shareholders and values input from all of our stakeholders. However, and notwithstanding that we are strongly committed to the goals we believe underlie the proposal, the board of directors believes that this proposal is neither necessary nor in the best interests of Sunrun or its stockholders and therefore recommends a vote against the stockholder proposal.

We believe that maintaining our arbitration provision is in the best interests of the company for a number of important reasons and that these same reasons explain why such provisions are so prevalent among employers, including many of our peers. Arbitration offers an alternative form of adjudication by an experienced jurist selected with both parties' equal participation, which is often faster and less costly than a court proceeding, especially in jurisdictions where courts are overburdened. Outcomes are also more certain because they typically may not be appealed, absent extraordinary circumstances. The employer must pay any costs of the proceedings unique to the arbitration forum, while the overall expediency benefits both parties with a fair and relatively prompt resolution. Moreover, employees can benefit from arbitration as future prospective employers do not have direct public access or records of their arbitration filings against former employers, which some employees maintain will affect their ability to secure future employment.

These efficiencies and other benefits come with protections built in to address the concerns raised in the proposal. More specifically, our arbitration provision does not limit remedies available to our employees and allows for transparency and sharing of information. Sunrun's standard arbitration provision specifically states that the parties are entitled to all remedies available in a court of law. Nor does arbitration place any additional financial burdens on employees, as our standard arbitration provision makes clear that employees are not required to pay any costs in excess of what they would pay if they were in court. Employees may publicize the results of an arbitration (other than any trade secrets or proprietary business information), and in some circumstances an employee and/or Sunrun may be obligated to file an arbitration award with a court of law. Arbitration provisions do not impede employees' freedom to first file public lawsuits in court, and arbitration only continues thereafter in a confidential arbitration forum if the court compels the underlying claims to arbitration. Further, employees to discuss shared concerns amongst themselves or with management, including with regard to harassment or discrimination in the workplace (the latter of which communications are protected by law) and employees are explicitly encouraged to discuss shared concerns amongst themselves and with management pursuant to Sunrun's Open Door Policy.

More generally, and as we have pledged in our public annual Impact Report, Sunrun has designed our workplace and policies to provide all employees with a respectful and safe working environment by prohibiting discrimination, harassment, retaliation, or other mistreatment at work. We have a separate and independent employee relations function responsible for investigating employment-related misconduct, and this function includes conducting internal investigations for our core policies such as our non-harassment, non-discrimination, and non-retaliation policies. Additionally, we are not aware of any study that has found any correlation between the use of arbitration agreements and the prevalence of harassment or discrimination complaints or lawsuits in the workplace.

For these reasons, we believe that implementation of the proposal, including preparation of the requested report, is neither necessary nor would it serve the stated goals of the proposal. Not only does our arbitration provision serve an important purpose – without inappropriately limiting the remedies available to employees or their ability to share information – the report requested by the proposal would not provide sufficient details (and it would be difficult for us, within privacy constraints, to provide sufficient details) to allow shareholders to meaningfully assess and evaluate our processes regarding arbitration of employment-related claims. The resources that would be devoted to preparation of the requested report would be better directed toward the Company's continued efforts to execute on tangible workplace goals and our mission.

# Vote Required

The proposal relating to a public report on the use of mandatory arbitration requires the affirmative vote of a majority of the shares of our common stock present virtually or by proxy at the Annual Meeting and entitled to vote thereon. Abstentions will have the effect of a vote AGAINST the proposal and broker non-votes will have no effect.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE "AGAINST" THE STOCKHOLDER PROPOSAL REGARDING REPORTING ON EMPLOYEE ARBITRATION.

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# **REPORT OF THE AUDIT COMMITTEE**

The audit committee is a committee of the board of directors comprised solely of independent directors as required by the Nasdaq listing standards and rules and regulations of the SEC. The audit committee operates under a written charter approved by the board of directors, which is available on the company's website at www.sunrun.com on the "Governance Documents" page under the "Investor Relations – Leadership & Governance" section. The composition of the audit committee, the attributes of its members and the responsibilities of the audit committee, as reflected in its charter, are intended to be in accordance with applicable requirements for corporate audit committees. The audit committee reviews and assesses the adequacy of its charter and the audit committee's performance on an annual basis.

With respect to the company's financial reporting process, the management of the company is responsible for (1) establishing and maintaining internal controls and (2) preparing the company's consolidated financial statements. The company's independent registered public accounting firm, Ernst & Young LLP ("EY"), is responsible for auditing these financial statements. It is the responsibility of the audit committee to oversee these activities. It is not the responsibility of the audit committee to prepare the company's financial statements. These are the fundamental responsibilities of management. In the performance of its oversight function, the audit committee has:

- · reviewed and discussed the audited financial statements with management and EY;
- discussed with EY the matters required to be discussed by the applicable requirements of the Public Company Accounting Oversight Board and the Securities and Exchange Commission ("SEC"); and
- received the written disclosures and the letter from EY required by applicable requirements of the Public Company Accounting Oversight Board regarding the
  independent accountant's communications with the audit committee concerning independence, and has discussed with EY its independence.

Based on the audit committee's review and discussions with management and EY, the audit committee recommended to the board of directors that the audited financial statements be included in the Annual Report on Form 10-K for the fiscal year ended December 31, 2020 for filing with the SEC.

Respectfully submitted by the members of the audit committee of the board of directors:

Gerald Risk (Chair) Leslie Dach Mary Powell

This report of the audit committee is required by the SEC and, in accordance with the SEC's rules, will not be deemed to be part of or incorporated by reference by any general statement incorporating by reference this proxy statement into any filing under the Securities Act, or under the Exchange Act, except to the extent that we specifically incorporate this information by reference, and will not otherwise be deemed "soliciting material" or "filed" under either the Securities Act or the Exchange Act.

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# **EXECUTIVE OFFICERS**

The following table identifies certain information about our executive officers as of April 21, 2021. Our executive officers are appointed by, and serve at the discretion of, our board of directors. There are no family relationships among any of our directors or executive officers.

Name	Age	Position
Lynn Jurich	41	Chief Executive Officer and Director
Edward Fenster	44	Executive Chairman and Director
Tom vonReichbauer	39	Chief Financial Officer
Chris Dawson	52	Chief Operating Officer
Jeanna Steele	46	General Counsel & Corporate Secretary

Lynn Jurich. Ms. Jurich is one of our co-founders and has served as our Chief Executive Officer since March 2014 and as a member of our board of directors since inception. Ms. Jurich served as our Co-Chief Executive Officer from October 2012 to March 2014, our President from January 2009 to October 2012, and our Executive Vice President of Sales and Marketing from 2007 to January 2009. From July 2002 to July 2005, Ms. Jurich served as an associate at Summit Partners, a private equity firm. Ms. Jurich serves on the board of directors of privately held Generate Capital, Inc. Ms. Jurich holds a B.S. in Science, Technology, and Society from Stanford University and an M.B.A. from the Stanford Graduate School of Business.

*Edward Fenster*. Mr. Fenster is one of our co-founders and has served as our Executive Chairman since March 2014 and as a member of our board of directors since inception. Mr. Fenster served as our Chief Executive Officer from June 2008 to October 2012, and our Co-Chief Executive Officer from October 2012 to March 2014. From May 2003 to June 2005, Mr. Fenster served as Director of Corporate Development at Asurion, LLC, a provider of device insurance, warranty & support services for cell phones, consumer electronics & home appliances. From July 1999 to May 2003, Mr. Fenster worked at The Blackstone Group, a private equity firm. Mr. Fenster holds a B.A. in economics from Johns Hopkins University and an M.B.A. from the Stanford Graduate School of Business.

*Tom vonReichbauer*. Mr. vonReichbauer has served as our Chief Financial Officer since May 2020. Mr. vonReichbauer served as a Vice President at Google LLC, an internet services company, from September 2018 until May 2020. From January 2013 to September 2018, Mr. vonReichbauer served in various executive roles at Nest Labs, Inc., a smart home products company, including Chief Business Officer and Chief Financial Officer. Mr. vonReichbauer holds a B.S. in economics and an M.B.A. from the Wharton School of the University of Pennsylvania.

*Chris Dawson*. Mr. Dawson joined us as our Chief Operating Officer on December 6, 2017. Mr. Dawson co-founded and served as a partner at Odyssey Advisors Ltd., a management consulting firm, from February 2017 to December 2017. Prior to that, Mr. Dawson was the Chief Operating Officer of Icon Aircraft, a consumer sport plane manufacturer, from August 2015 to September 2016. Previously, Mr. Dawson was with Bombardier Recreational Products, Inc., a recreational vehicle and powersports engine manufacturer, from 1998 to 2015, where he was most recently Vice President & General Manager, Global Sales and Consumer Experience division from April 2014 to August 2015 and previously Vice President & General Manager, BRP International Division from 2008 to 2014. Mr. Dawson holds a bachelor's degree in commerce from Queens University and an M.B.A. from INSEAD.

Jeanna Steele. Ms. Steele has served as our General Counsel & Corporate Secretary since May 2018. From March 2015 to May 2018, Ms. Steele served in various roles at our company, including Head of Litigation. Previously, Ms. Steele was an attorney at the law firm Wilson Sonsini Goodrich & Rosati. Ms. Steele serves on the board of directors of the Giffords Law Center to Prevent Gun Violence, and she is a former member of the California Pay Equity Task Force, the first of its kind in the nation. Ms. Steele holds a B.A. in English from McGill University and a J.D. from the University of San Francisco.



# EXECUTIVE COMPENSATION

# **Compensation Discussion and Analysis**

This Compensation Discussion and Analysis provides an overview of the material components of our executive compensation program during 2020 for:

- Lynn Jurich, our Chief Executive Officer and Director;
- Tom vonReichbauer, our Chief Financial Officer;
- Edward Fenster, our Executive Chairman and Director;
- David Bywater, Director and formerly our Chief Executive Officer of Vivint Solar, Inc.1;
- Chris Dawson, our Chief Operating Officer; and
- Bob Komin, our former Chief Financial Officer

We refer to these executive officers collectively in this Compensation Discussion and Analysis and the accompanying compensation tables as our named executive officers or NEOs. The material terms of the compensation provided to our NEOs for 2020 is described in this section and is intended to supplement the disclosures in the Fiscal 2020 Summary Compensation Table and other tables that follow this section. This section also discusses our executive compensation philosophy, objectives, and design; how and why the compensation committee arrived at the specific compensation policies and decisions involving our executive team, including our NEOs, during 2020; the role Meridian Compensation Partners, LLC ("Meridian"), the compensation committee's independent compensation consultant for executive compensation decisions for 2020; and the peer companies and other criteria used in evaluating and setting executive officer compensation.

<sup>&</sup>lt;sup>1</sup> Mr. Bywater ceased to serve as CEO of Vivint Solar, Inc. and as one of our executive officers in April 2021.



#### Executive Summary - 2020 Financial and Business Highlights

Sunrun's mission is to create a planet run by the sun and build an affordable energy system that combats climate change and provides energy access for all. In 2007, we pioneered the residential solar service model, creating a low-cost solution for homeowners seeking to lower their energy bills. Since our founding, we have significantly expanded our operations culminating in our acquisition of Vivint Solar, Inc. in October 2020, and we now have over 550,000 Customers.

By removing the high initial cost and complexity that used to define the residential solar industry, we have fostered the industry's rapid growth and exposed an enormous market opportunity. Our relentless drive to increase the accessibility of solar energy is fueled by our enduring vision: to create a planet run by the sun. Our core solar service offerings are provided through our lease and power purchase agreements which we refer to as our "Customer Agreements" and which provide customers with simple, predictable pricing for solar energy that is insulated from rising retail electricity prices. While customers have the option to purchase a solar energy system outright from us, most of our customers choose to buy solar as a service from us through our Customer Agreements and enjoy the flexibility and savings that come from purchasing solar energy without the significant upfront investment of purchasing a solar energy system. With our solar service offerings, we install solar energy systems on our customers' homes and provide the mode by those systems for a typically 20- or 25-year initial term. In addition, we monitor, maintain and insure the system at no additional cost to our customers during the term of the contract. In exchange, we typically receive 20 or 25 years of predictable cash flows from high credit quality customers and qualify for tax and other benefits. We are continuing to develop valuable customer relationships that can extend beyond the initial service term and provide us an opportunity to offer additional services in the future, such as our Brightbox<sup>TM</sup> home battery storage service.

In 2020, we achieved the following key financial and operating results:

- In October 2020, Sunrun completed its acquisition of Vivint Solar, Inc. The transaction solidified Sunrun's position as the leader in home solar and energy services
  across the United States and a top owner of solar assets globally with more than three gigawatts of solar energy. The Vivint Solar acquisition expands our scale and
  solidifies our position as a top owner of solar assets globally with nearly four gigawatts of Networked Solar Energy Capacity.
- We ended the year with more than 550,000 Customers, 18% year-over-year growth, pro-forma to include Vivint Solar.
- We have increased our Solar Energy Capacity Installed from 413 megawatts in 2019 to 603 megawatts in 2020, pro-forma to include Vivint Solar.
- We delivered a one- and three-year total shareholder return of approximately 388% and 1042%, respectively.
- Our Gross Earning Assets as of December 31, 2020 were \$7.8 billion, reflecting an increase of \$3.6 billion from the prior year.
- Our Net Earning Assets as of December 31, 2020 were \$4.2 billion, reflecting an increase of \$2.1 billion from last year.
- In January 2021, Sunrun issued \$400 million of 0% coupon convertible senior notes and entered into a capped call transaction, increasing the effective conversion
  price to \$157.22 per share.
- Sunrun has now installed more than 16,000 Brightbox systems nationwide, which offer homeowners the ability to power through outages with clean and reliable home energy. In late 2020, Sunrun launched Brightbox to all of the company's markets.
- In 2020, our Networked Solar Energy Capacity prevented GHG emissions totaling an estimated 2.4 million metric tons of CO2e. In 2020, we installed more than 600
  megawatts of solar to over 84,000 Customers. These systems are expected to prevent the emission of over 13 million metric tons of CO2e over the next 30 years.

#### Definitions:

- Solar Energy Capacity Installed represents the aggregate megawatt production capacity of our solar energy systems that were recognized as Deployments in the
  period.
  - Deployments represent solar energy systems, whether sold directly to customers or subject to executed Customer Agreements (i) for which we have confirmation that the systems are installed on the roof, subject to final inspection, (ii) in the case of certain system installations by our partners, for which we have accrued at least 80% of the expected project cost, or (iii) for multi-family and any other systems that have reached our internal milestone signaling construction can commence following design completion, measured on the percentage of the system that has been completed based on expected system cost.
- Networked Solar Energy Capacity represents the aggregate megawatt production capacity of our solar energy systems that have been recognized as Deployments, from the company's inception through the measurement date.
- Gross Earning Assets is calculated as Gross Earning Assets Contracted Period plus Gross Earning Assets Renewal Period.



- Gross Earning Assets Contracted Period represents the present value of the remaining net cash flows (discounted at 5%) during the initial term of our Customer Agreements as of the measurement date. It is calculated as the present value of cash flows (discounted at 5%) we expect to receive from Subscribers in future periods, after deducting expected operating and maintenance costs, equipment replacements costs, distributions to tax equity partners in consolidated joint venture partnership flip structures, and distributions to project equity investors. We include cash flows we expect to receive in future periods from state incentive and rebate programs, contracted sales of solar renewable energy credits, and awarded net cash flows from grid service programs with utility or grid operators.
- *Gross Earning Assets Renewal Period* is the forecasted net present value we would receive upon or following the expiration of the initial Customer Agreement term but before the 30th anniversary of the system's activation (either in the form of cash payments during any applicable renewal period or a system purchase at the end of the initial term), for Subscribers as of the measurement date. We calculate the Gross Earning Assets Renewal Period amount at the expiration of the initial contract term assuming either a system purchase or a renewal, forecasting only a 30-year customer relationship (although the customer may renew for additional years, or purchase the system), at a contract rate equal to 90% of the customer's contractual rate in effect at the end of the initial contract term. After the initial contract term, our Customer Agreements typically automatically renew on an annual basis and the rate is initially set at up to a 10% discount to then-prevailing utility power prices.
- Subscribers represent the cumulative number of Customer Agreements for systems that have been recognized as deployments through the measurement date.
- Net Earning Assets represents Gross Earning Assets, plus total cash, less adjusted debt and less pass-through financing obligations, as of the same measurement date. Debt is adjusted to exclude a pro-rata share of non-recourse debt associated with funds with project equity structures along with debt associated with the company's ITC safe harboring facility. Because estimated cash distributions to our project equity partners are deducted from Gross Earning Assets, a proportional share of the corresponding project level non-recourse debt is deducted from Net Earning Assets, as such debt would be serviced from cash flows already excluded from Gross Earning Assets.
- Customers represent the cumulative number of Deployments, from our inception through the measurement date.
- Customer Agreements refer to, collectively, solar power purchase agreements and solar leases.

# **Executive Compensation Philosophy and Objectives**

We operate in a highly competitive and rapidly evolving market, and we compete with companies in our industry as well as adjacent industries. Due, in part, to the diverse nature of our executive's responsibilities, the market for skilled personnel is very competitive, and we recruit heavily across a broad array of industries that include but are not limited to: residential solar, retail sales, consumer technology, business-to-business technology, consumer finance, investment banking and residential construction. Our ability to compete and succeed in this environment is directly correlated to our ability to recruit, incentivize, and retain talented executives. Our compensation philosophy is intended to attract and reward talented individuals who possess the skills necessary to expand our business and assist in the achievement of our other strategic goals and thereby create long-term value for our stockholders.

Our compensation committee reviewed and assessed our compensation philosophy, which is intended to promote Sunrun's core values. Following this review, the compensation committee and management agreed to a change in compensation philosophy beginning with 2020 pay decisions for the NEOs. More specifically, they agreed that base salary, target bonus opportunities and annual long-term incentive grant values would be targeted within a competitive range of the 50th percentile. They determined that this adjustment was appropriate due to both the competitive nature of cash opportunities in the Company's market for talent as well as the Company's maturity.

Our compensation committee believes that the combination of a great work environment, meaningful equity ownership that aligns the interests of our executive employees with our stockholders, and competitive pay and benefits support a winning team, company, and workplace. Key elements of our compensation philosophy include the following:

**Ownership Focus:** We believe that all of our executives should have a significant share in the ownership of Sunrun, which we believe best aligns the interests of our executive employees with our stockholders and ensures appropriate incentives are in place to promote a focus on our long-term strategic and financial goals. Therefore, equity compensation is generally a larger part of total target compensation for our executive employees than their cash compensation. Our practice is to more heavily weight equity-based compensation than total cash compensation provided to our executives over multiple years. In any particular year the ratio of awarded equity-based compensation to total compensation may vary because the compensation committee considers various factors in awarding equity, including the amount of unvested equity remaining for each individual executive, the potential compensation that would be realized by the executives for their equity after modeling different potential future stock prices and vesting of their unvested awards, and the dilutive impact to our shareholders of granting new equity awards to our executives.

Flexible and Fair: Our compensation structure is intended to provide fair rewards for each of our executive's contributions to our performance and creation of long-term shareholder value. We seek to provide target total direct compensation (which includes the components of base salary, annual bonus incentive, and equity) that is market competitive, and to provide parity and consistency in the compensation provided to our executives while at the same time retaining the flexibility needed to recruit and retain executive talent and adhering to our budgets.

At-Risk Weighted: We heavily weight our executives' total compensation to "at-risk" pay. We believe focusing heavily on at-risk pay for our executives helps to properly focus our executives' decisions, resources, and commitment to enterprise imperatives to advance the goals of the organization.



Data in the charts above includes compensation data for our named executive officers during 2018 through 2020 for such years in which the individual held the position for the entire year and was designated as an executive officer for the entire year.

Objectives: Consistent with our compensation philosophy, the primary objectives of our executive compensation programs are to:

- Provide competitive compensation to recruit, retain, and motivate top executive talent to achieve our short and long-term performance goals;
- Align the economic interests of our executive officers and stockholders through the use of equity awards; and
- Reward executives for achievement of our performance goals.

# What we do:

- Pay for Performance: We link pay to performance by generally heavily weighting total executive compensation to at-risk pay.
- Thoughtful Peer Group & Market Analysis: Our compensation committee reviews external market data when making compensation decisions, and annually reviews our
  peer group with its independent compensation consultant. Market data is one of multiple reference points our compensation committee considers when making pay
  decisions.
- Thorough Compensation Risk Assessment. Our compensation committee conducts an annual assessment of our compensation programs to promote prudent risk
  management.
- Compensation Committee Independence and Experience: Our compensation committee is comprised solely of independent directors who have extensive relevant experience.
- Independent Compensation Consultant: Our compensation committee selects and engages its own independent advisors.
- Clawback Policy: Our policy on the recovery of incentive compensation allows us to recover certain cash or equity-based incentive compensation payments or awards
  made or granted to an executive officer subject to the reporting requirements of Section 16 of the Exchange Act in the event of misconduct that results in the need for us
  to prepare a material financial restatement or material restatement of certain operational results.



#### What we do not do:

- No Single-Trigger Equity Vesting Acceleration: We do not provide for single-trigger equity vesting acceleration upon a change of control.
- No Hedging or Pledging in Company Securities: Executives, directors and all employees are prohibited from engaging in any hedging or pledging transaction with respect to company equity securities.
- No Guaranteed Cash Bonuses: We do not provide guaranteed minimum bonuses.
- No Discounted Options /Stock Appreciation Rights ("SARs"): We do not provide discounted stock options or SARs.
- No 280G Tax Gross-Ups. We do not provide tax gross-ups for "excess parachute payments."
- No supplemental defined benefit pension plans NEOs participate in the same retirement plans as all other employees.

#### Design

In 2020, we awarded a combination of RSU and stock option grants to our executive officers, including our NEOs. We believe the combination of both RSUs and Option awards aligns the interests of our executives with our stockholders and provide a focus on creating long-term shareholder value through a multi-year vesting schedule. The RSUs also help us manage dilution of investors and provide our executive officers some stability in the value of their compensation while still heavily incentivizing them to generate significant shareholder returns. The compensation committee believes that these equity awards serve as an effective retention tool for our executive officers, because unvested awards are generally forfeited if an executive officer voluntarily leaves us before the awards have vested.

To maintain a competitive compensation program, we provide cash compensation in the form of base salaries that are intended to provide a stable level of fixed compensation to our executive officers, including our NEOs, for performance of their day-to-day responsibilities and an annual bonus incentive that is intended to incentivize achievement of our short-term performance goals.

# **Compensation Setting Process**

Pursuant to its charter and in accordance with applicable Nasdaq listing standards, our compensation committee is responsible for reviewing, evaluating, and approving the compensation arrangements of our executive officers and for establishing and maintaining our executive compensation policies and practices. Our compensation committee seeks input and receives recommendations from its independent compensation consultant as well as members of our executive management team when discussing the performance and compensation of other executive officers, and in determining the financial and accounting implications of our compensation programs and hiring decisions. The compensation committee is authorized to engage its own independent advisors to provide advice on matters related to executive compensation and general compensation programs, and for 2020, worked with Meridian as its independent compensation consultant. For additional information on the compensation committee, see "Committees of the Board of Directors – Compensation Committee" elsewhere in this proxy statement. The initial compensation arrangements with our executive officers, other than our Chief Executive Officer and Executive Chairman, were the result of arm's-length negotiations between us and each individual executive officer at the time of his or her hire or appointment.

In 2020, the compensation committee considered numerous factors in determining base salary levels, target bonus opportunities and equity grants to our NEOs. The compensation committee reviewed the performance of our executive officers, taking into consideration financial, operational, customer, strategic, product, and competitive factors, as well as the succession planning and retention objectives for our various executive officer positions. The compensation committee also considered our published peer group and data from the Radford Global Technology Survey for our Chief Executive Officer and Chief Financial Officer, and only the Radford Global Technology Survey as the primary source for all other executives, including our other NEOs, because of the broader availability of data points.

Except with respect to our Chief Executive Officer's compensation, our Chief Executive Officer made recommendations to the compensation committee regarding the compensation for our executive officers, which was also taken into account by the compensation committee in making its decisions regarding executive compensation. Our Chief Executive Officer was not present for the discussions of our compensation committee regarding her performance and compensation. Following deliberation, the compensation committee approved the cash compensation and equity awards for each of our NEOs as described below and in the Summary Compensation Table.

#### **Consideration of Say-on-Pay Vote and Shareholder Feedback**

The compensation committee also considered the results of the annual advisory "say-on-pay" vote and shareholder feedback. At our 2020 annual meeting of stockholders, our "say-on-pay" proposal received a substantial majority (97%) of votes cast. In consideration of this vote and feedback from our shareholders through our outreach efforts, the compensation committee approved an executive compensation program structure for 2020 that is unchanged from the 2019 program.



# **Compensation Governance**

# Compensation Recovery Policy ("Clawback Policy")

The Compensation Committee has adopted a policy that grants the Board the authority to demand the repayment of any performance-based cash or equity compensation paid to our current or former executive officers where the payments were predicated upon the achievement of financial results that results in either (i) the Company being required to restate due to the material noncompliance of the Company with any financial reporting requirement under the securities laws or (ii) the Company's restatement of operational results due to a material error, and in either case, it is determined that the current or former executive officer's misconduct contributed to such error. This policy applies to current and former executive officers subject to the reporting requirements of Section 16 of the Exchange Act who were involved in the misconduct, and the amount that is required to be repaid is the amount erroneously paid or earned in excess of what would have been paid or earned under the accounting restatement. In addition to the foregoing, our Chief Executive Officer and Chief Financial Officer are subject to the compensation recovery provisions of Section 304 of the Sarbanes-Oxley Act.

#### Hedging and Pledging Prohibition

Our insider trading policy prohibits our executive officers, directors, employees and consultants from purchasing our securities on margin, borrowing against any account in which our securities are held or pledging our securities as collateral for any purpose. Our insider trading policy also prohibits such individuals from engaging in any hedging transaction with respect to our securities.

# **Role of Management**

The role of management is to design our executive compensation programs, policies, and governance and make recommendations to the compensation committee regarding these matters. In this respect, management reviews the effectiveness of our compensation programs, including competitiveness and alignment with Sunrun's performance goals. Management also recommends changes to our compensation programs to facilitate achievement of our performance goals and reviews and makes recommendations with respect to the adoption and approval of, or modifications to, company-wide equity incentive compensation plans. Our Chief Executive Officer makes compensation recommendations to the compensation committee with respect to base salaries, cash incentive awards, equity incentive awards, and other awards for NEOs, other than the Chief Executive Officer.

# **Role of the Compensation Consultant**

The compensation committee retained Meridian to advise on our 2020 executive compensation programs, practices and decisions given Meridian's expertise in the technology industry and its knowledge of our peer group companies.

During 2020, Meridian provided the following services as requested by the compensation committee:

- Assisted in the development of the 2020 compensation peer group and analyzed the Radford Technology Survey data we review to assess overall market competitive compensation practices;
- Reviewed and assessed our compensation practices and the cash and equity compensation levels of our executive officers (including an analysis of the effectiveness of our equity incentive program as a retention tool);
- Reviewed and assessed our current compensation programs and identified certain changes for the compensation committee's consideration to potentially implement in order to remain competitive with the market, as well as conducted an equity burn rate and overhang analysis; and
- Advised on regulatory developments relating to executive compensation, and collaborated on the risk assessment relating to employee compensation.

During 2020, the compensation committee reviewed the fees paid to Meridian relative to Meridian's revenues, the services provided by Meridian to the compensation committee, any relationships between Meridian and its individual consultants and our executive officers, any stock ownership of Sunrun by Meridian, and other factors relating to Meridian's independence. The compensation committee concluded that Meridian is independent within the meaning of the Nasdaq listing standards and that its engagement did not present any conflicts of interest.

# **Compensation Peer Group**

With the assistance of Meridian, our compensation committee selected our primary compensation peer group which we used for our 2020 compensation decisions. The compensation peer group was generally developed from companies with a focus on renewable energy, direct-to-consumer software/services, fintech, and leasing companies. As mentioned above, the Company competes with an array of industries to attract and retain talent. We selected publicly-traded, stand-alone companies which had revenues at levels 1/4x



to 4x Sunrun's revenues of approximately \$844 million (i.e., a range of \$215 million to \$3.4 billion) and a market cap between 1/4x and 4x Sunrun's market capitalization of approximately \$1.97 billion (i.e., a range of \$490 million to \$7.9 billion).

Our primary compensation peer group for 2020 consisted of the following companies:

- Aircastle Limited
- Air Lease Corporation
- Alarm.com Holdings, Inc.
- Enova International Inc.
- Enphase Energy
- First Solar, Inc.
- Generac Holdings Inc.
- Gogo Inc.
- Green Dot Corporation
- J2 Global, Inc.
- LendingClub Corporation
- LendingTree, Inc.
- Sunnova Energy International Inc.
- SunPower Corporation
- Vivint Solar, Inc.

# **Elements of Our Executive Compensation Program**

The key elements of our executive compensation program include base salary, annual bonus incentive awards, equity awards, and health, welfare and retirement programs. Except with respect to annual bonus incentive plan awards, which typically are expressed as a predetermined percentage of each executive officer's base salary, we do not use specific formulas or weightings in determining the allocation of the various pay elements.

# **2020** Compensation Decisions

For 2020, the compensation committee conducted its regular annual review of our executive compensation program. With the support of its independent consultant as well as management (where appropriate), the compensation committee evaluated competitive market practices; conducted annual performance reviews for our executive officers; determined whether to make adjustments to our executive officers' base salaries and target annual bonus opportunities; and granted annual equity awards. As noted above, the compensation committee and management agreed to a change in compensation philosophy beginning with 2020 pay decisions for the NEOs. More specifically, base salary, target bonus opportunities and annual long-term incentive grant values will now be targeted within a competitive range of the 50th percentile. It was determined that this adjustment was appropriate due to both the competitive nature of cash opportunities in the Company's market for talent as well as the Company's maturity.

# **Base Salary**

In March 2020, after considering a compensation analysis performed by Meridian and other factors listed above in the Compensation Setting Process section, the compensation committee determined that the base salaries of Ms. Jurich, Mr. Dawson, and Mr. Komin continued to be at levels below the median of our peer group such that increases were warranted to remain relatively competitive with our peers. In particular, the compensation committee determined that Ms. Jurich's 2019 base salary, which was below the median CEO's base salary for our peer group did not appropriately reflect our rapid growth and status as the market leader in residential solar energy. Accordingly, the compensation committee also approved Mr. vonReichbauer's compensation in connection with his appointment as Chief Financial Officer in May 2020, and the Board of Directors approved Mr. Bywater's base salary in July 2020 (effective upon the closing of the Vivint Solar acquisition in October 2020).

Executive	2020 Base Salary	% Increase		
Lynn Jurich	\$ 800,000	+33%		
Tom vonReichbauer	\$ 440,000	n/a		
Edward Fenster	\$ 540,000	0%		
Chris Dawson	\$ 440,000	+10%		
David Bywater <sup>(1)</sup>	\$ 660,000	n/a		
Bob Komin	\$ 440,000	+4%		



(1) Mr. Bywater joined the Company as Chief Executive Officer of Vivint Solar effective as of the closing of our acquisition of Vivint Solar on October 8, 2020. Mr. Bywater's base salary was agreed to pursuant to the employment offer letter agreement we entered into with him in connection with our acquisition of Vivint Solar.

# Temporary Base Salary Reductions Due to COVID-19

In response to the impact of the COVID-19 pandemic, the members of our executive team voluntarily agreed to temporarily reduce their base salaries for the period from April 6, 2020 through May 17, 2020. During this period, Ms. Jurich and Mr. Fenster reduced their salaries by 99% and our other named executive officers at the time agreed to reduce their salaries by 40%.

#### **Annual Bonus Incentive Plan Awards**

#### Sunrun Annual Bonus Incentive Plan Awards

Our executive officers are eligible to participate in our 2020 annual bonus incentive plan available to key employees, referred to as our Annual Incentive Plan. The 2020 target annual bonus opportunity for each of our NEOs was set as a percentage of his or her base salary, as provided in the table below. Such percentages were increased for Ms. Jurich and Mr. Dawson from the 2019 levels from 100% to 125% and 75% to 80%, respectively, because the compensation committee determined that such target bonus levels did not appropriately reflect desired market positioning and the rapid growth of the company's operations and customer-base. Such percentages were not changed for our other NEOs because the compensation committee determined that such target bonus levels continued to be appropriate (except with respect to Mr. vonReichbauer who was not employed by the Company in 2019). The Annual Incentive Plan provided the opportunity for our NEOs to earn up to 200% of their stated target bonus, provided the Company delivered performance that met or exceeded maximum performance goals. Conversely, no annual bonus incentive award would have been paid unless Company performance met or exceeded threshold performance goals.

Executive <sup>(1)</sup>	2020	Target Bonus	% Base Salary		
Lynn Jurich	\$	1,000,000	125 %		
Tom vonReichbauer <sup>(2)</sup>	\$	352,000	80 %		
Edward Fenster	\$	432,000	80 %		
Chris Dawson	\$	352,000	80 %		

- (1) Mr. Komin is not included in the table above because he resigned effective May 11, 2020 and, as a result, was not eligible to receive a 2020 annual bonus. With respect to Mr. Bywater, see "Vivint Solar Annual Bonus Incentive Plan Awards" for a description of Mr. Bywater's 2020 bonus.
- (2) Mr. vonReichbauer's target full-year target bonus is reflected above; however, because he joined the Company in May 2020, he was only eligible for a pro-rated bonus in 2020.

The performance goals for our Annual Incentive Plan are set each year by our compensation committee.

For 2020, the compensation committee selected three key performance criteria to balance top-line growth with structural cash flow generation and customer experience related goals. Accordingly, the 2020 corporate performance criteria selected were: *Total MW Deployed, Cash Generation, and Operational*. Based upon our level of achievement against the performance goal targets, the compensation committee awarded each NEO a bonus award amount calculated based solely on the cumulative percentage of attainment of the three target goals. While the compensation committee ultimately retained discretion to modify the bonus award amount for any individual participant up or down (based on factors such as, but not limited to, the participant's individual performance), the compensation committee chose to not modify any NEO's bonus award for 2020 performance.
# 2020 Annual Incentive Plan Metrics

Goal	Weighting
Megawatts Deployed: The total aggregate megawatt production capacity of our solar energy systems, whether sold directly to customers or subject to executed Customer Agreements (i) for which we have confirmation that the systems are installed on the roof, subject to final inspection; (ii) in the case of certain system installations by our partners, for which we have accrued at least 80% of the expected project cost, or (iii) for multi-family and any other systems that have reached NTP, measured on the percentage of the project that has been completed based on expected project cost. (NTP or Notice to Proceed refers to our internal confirmation that a solar energy system has met our installation requirements for size equipment and design.)	40%
Cash Generation: The change in consolidated total cash balance (including restricted cash) less any increases in recourse debt balances, and adjusted for one-time items.	40%
Operational: Customer experience related goals tied to our mission statement and business plan.	20%

We consider these specific target performance goals to be confidential commercial and financial information, the disclosure of which could result in competitive harm to us. The target performance goals were set by the compensation committee in February 2020; however, given the impacts of COVID-19 on the solar industry and the broader economy, the compensation committee adjusted such targets in August 2020. Examples of COVID-19 impacts that rendered the original performance goal targets obsolete include various state and local executive orders, shelter-in-place orders, quarantines, and similar government orders that limited and/or prevented our field sales and installations for portions of the year. These factors significantly impacted the residential solar industry generally, and without adjustment to our performance goal targets, these factors would have made achieving the original performance goals unfeasible. As adjusted, the target performance goals remained set at aggressive levels intended to be very challenging to attain during the remainder of the year. The revised targets established by the Compensation Committee were intended to require significant operational agility and for the Company to accelerate our transition to a more digital sales-focused model. Our actual cumulative attainment of the three performance goals was 103%. Accordingly, the Annual Incentive Plan bonus awards paid to our NEOs for 2020 performance were approved in February 2021 at a level equal to 103% of their target bonus awards.

Executive Lynn Jurich		tual Bonus Value	% of Target Bonus		
Lynn Jurich	\$	1,030,000	103%		
Tom vonReichbauer <sup>(1)</sup>	\$	239,725	103%		
Edward Fenster	\$	444,960	103%		
Chris Dawson	\$	362,560	103%		

(1) Mr. vonReichbauer's bonus reflects a prorated portion of his target 2020 bonus, as he joined the Company in May 2020.

# Vivint Solar Annual Bonus Incentive Plan Awards

Mr. Bywater participated in Vivint Solar's 2020 annual bonus incentive plan, which was established prior to our acquisition of Vivint Solar in October 2020. Pursuant to the terms of the merger agreement with Vivint Solar, we were required to maintain and continue Vivint Solar's 2020 annual bonus incentive plan with the same terms in effect immediately prior to completion of the acquisition, including the determination made by Vivint Solar's board of directors prior to completion of the acquisition that 2020 bonuses would be paid at 125% of target level. Mr. Bywater received a bonus of \$816,750 in January 2021 in connection with the payout of the Vivint Solar 2020 annual bonus incentive plan, which represented a payout equal to 125% of Mr. Bywater's target bonus.

#### **Equity Awards**

Each of our NEOs were granted equity-based awards in the form of RSUs and Options. The size of these awards was not determined based on a specific formula, but rather through the exercise of the compensation committee's judgment after considering the individual performance of each of the executive officers, our strategic goals, the recommendations of our CEO and Executive Chairman (except with respect to her and his respective individual awards), the appropriate level of compensation for the position given the scope of responsibility and any changes, the current unvested equity held by such individual and related vesting schedules, the impact of dilution to our shareholders, the level of each executive officer's total target cash compensation (base salary plus target cash incentive opportunity), executive leadership factors, and the perceived retentive value of the proposed awards.

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Based on the foregoing consideration, the compensation committee approved the following annual equity awards for our named executive officers in 2020:

Executive	Options	RSUs	<b>Target Equity Value</b>
Lynn Jurich	246,609	128,626	\$4,000,000
Tom vonReichbauer <sup>(1)</sup>	316,012	195,823	\$4,500,000
Edward Fenster	154,131	80,392	\$2,500,000
David Bywater <sup>(2)</sup>	76,858	39,600	\$4,500,000
Chris Dawson	86,313	45,019	\$1,400,000
Bob Komin	67,818 <sup>(3)</sup>	35,372 <sup>(3)</sup>	\$1,100,000

(1) Mr. vonReichbauer joined the Company in May 2020. Mr. vonReichbauer's equity awards were the result of arm's-length negotiations at the time he was hired.

(2) Mr. Bywater joined the Company as Chief Executive Officer of Vivint Solar. effective as of the closing of our acquisition of Vivint Solar on October 8, 2020. Mr. Bywater's equity awards were granted pursuant to the employment offer letter agreement we entered into with him in connection with our acquisition of Vivint Solar.

(3) Awards forfeited in connection with Mr. Komin's separation from the Company.

Due to significant COVID-19 market impacts, the Company experienced in March 2020, the proxy-required grant date fair value of our executives' annual equity awards described in the table above fell below the target equity value. Our award process entails the use of an average closing price over a specified period of time prior to grant, and the abrupt decline of the market in March 2020 in connection with the spread of COVID-19 resulted in the grant date value of such awards falling below the target equity value.

### Additional 2020 Equity Usage

On May 8, 2020, the compensation committee approved a one-time supplemental grant of fully vested RSUs to employees who were adversely impacted by a disproportionately large sell-to-cover withholding tax event that occurred on a day when COVID-19-related news impacted markets in March 2020. Ms. Jurich and Messrs. Fenster, Dawson, and Komin were each part of the impacted group of over 350 employees and as a result, received 25,533, 19,912, 10,023, and 11,437 RSUs, respectively.

On May 13, 2020, the compensation committee approved the payout of the 2019 bonus plan to all employee bonus recipients in the form of fully vested RSUs in lieu of cash. Ms. Jurich and Messrs. Fenster, Dawson, and Komin received 42,342, 30,477, 21,171, and 23,963 RSUs, respectively. The payout of the bonus plan in RSUs was a one-time event made in connection with other cash conservation strategies during the COVID-19 pandemic. The target cash value of such awards was previously disclosed in our proxy statement filed on April 17, 2020.

#### 2021 Compensation Philosophy

For 2021, the key elements of our executive compensation program will include the existing components of base salary, annual cash bonus incentive awards, time-based equity awards, and health, welfare and retirement programs, as well as the introduction of performance-based equity awards. The performance-based equity awards will be multi-year awards tied to our achievement of certain synergies related to our acquisition of Vivint Solar and performance targets measured by Total Value Generated. We believe that providing a portfolio of performance-based equity awards, time-based equity awards, and cash compensation supports the objectives of our long-term incentive compensation program by further aligning the interests of our executive officers and stockholders, balancing performance and retention considerations, and enabling us to use our equity compensation resources more efficiently.

# **Benefits Programs and Perquisites**

Our employee benefit programs, including our 401(k) plans, employee stock purchase plan ("ESPP"), and health and welfare programs, including health savings accounts and flexible spending arrangements, are designed to provide a competitive level of benefits to our employees generally, including our executive officers and their family members including spouses, qualifying domestic partners and children. We adjust our employee benefit programs as needed based upon regular monitoring of applicable laws and practices and the competitive market. Our executive officers are eligible to participate in the same employee benefit plans and programs, and on the same terms and conditions, as all other U.S. full-time employees. The Sunrun 401(k) plan provides for employer matching contributions of 100% of the first 1% of compensation and 50% of the next 5% of compensation deferred under the plan. Contributions made by employees in the Sunrun 401(k) plan are immediately vested while matching contributions made by the Company are 100% vested after two years of service. Currently, we do not view perquisites or other personal benefits as a significant component of our executive compensation program. Accordingly, we do not generally provide perquisites to our executive team.

#### Severance and Change in Control Benefits

# **Post-Employment Compensation**

Severance Plan. In August 2018, we adopted a Key Employee Change in Control and Severance Plan, referred to as our "Severance Plan," applicable to our executive officers and certain other employees, other than Mr. Bywater, whose benefits upon a change in control are described below. The Severance Plan provides for severance payments and benefits in the event of a qualifying termination of employment. The Severance Plan was adopted due to the automatic expiration of our predecessor severance benefit plan which occurred in May 2018.

The following benefits are provided under the Severance Plan in connection with any termination without cause or good reason that occurs other than within three months prior to, or 12 months following, a change in control (as defined in the Severance Plan):

- 12 months of base salary and COBRA premiums (Ms. Jurich and Mr. Fenster) or six months of base salary and COBRA premiums (Messrs. vonReichbauer and Dawson);
- A pro-rata bonus amount based on the average bonus payable to such individual for the prior two years, or if none, a pro-rata portion of the target bonus in the year of termination; and
- 50% equity vesting acceleration.

The following benefits are provided under the Severance Plan to Ms. Jurich and Mr. Fenster in connection with any termination without cause or good reason resignation that occurs within three months prior to, or 12 months following, a change in control:

- 18 months of base salary and COBRA premiums;
- 150% target annual bonus;
- 100% equity vesting acceleration; and
- 18 months post-termination exercise period for options.

The following benefits are provided under the Severance Plan to Messrs. vonReichbauer and Dawson in connection with any termination without cause or good reason that occurs within three months prior to, or 12 months following, a change in control:

- 12 months of base salary and COBRA premiums;
- 100% target annual bonus;
- 100% equity vesting acceleration; and
- 12 months post-termination exercise period for options.

The Severance Plan benefits were approved by the compensation committee after considering the level of benefits provided under the predecessor severance plan and reviewing competitive market data for our peer group. The compensation committee determined that these benefits were both competitively reasonable and necessary to recruit and retain key executives. Enhanced severance benefits are provided for a qualifying termination that occurs in connection with a change-in-control because the severance benefits are also intended to eliminate, or at least reduce, the reluctance of our executive officers to diligently consider and pursue potential change-in-control transactions that may be in the best interests of our shareholders.



*Bywater Offer Letter.* In connection with our acquisition of Vivint Solar, we entered into an employment offer letter with Mr. Bywater. Under the terms of his offer letter, Mr. Bywater agreed to serve as the Chief Executive Officer of Vivint Solar for a 12-month transition period, the duration of which period may be adjusted as mutually agreed in writing between Mr. Bywater and Sunrun. During the first six months of the transition period, Mr. Bywater will be a full-time employee, and during the second six months of the transition period, Mr. Bywater will be a part-time employee, unless at any time during such period he elects to change his status to that of a non-employee advisor. Mr. Bywater's offer letter further provides that, upon the first anniversary of completion of the acquisition or a termination of Mr. Bywater's employment either at expiration of his 12-month transition period for any reason or, prior to the expiration of the transition period, by us without "cause", by Mr. Bywater for "good reason" (as such terms are defined in his offer letter) or due to Mr. Bywater's death or disability, Mr. Bywater will receive cash severance in the amount of \$2,565,528, plus a pro-rata bonus for the year of termination based on the same percentage rate as his 2020 bonus and his actual salary paid for the year of termination. In addition, Mr. Bywater will be entitled to the acceleration of 100% of any unvested and outstanding Vivint Solar equity award that we assumed in connection with the acquisition, 100% of the retention equity awards granted pursuant to his offer letter, and 100% any equity awards that we granted to Mr. Bywater in 2020. Mr. Bywater in 2020.

# **Other Compensation Policies**

### Equity Awards Grant Policy

The compensation committee has adopted a policy governing equity awards that are granted to our executive officers and employees and members of our board of directors. This policy provides that all equity awards will be granted either by our board of directors or the compensation committee at a meeting or by unanimous written consent, subject to equity award guidelines adopted by our board of directors. The exercise price of all stock options and SARs must be equal to or greater than the closing trading price of our common stock on the date of grant.

#### **Insider Trading Policy**

Our insider trading policy prohibits our employees, including our executive officers, non-employee directors and consultants from engaging in short sales, transactions in put or call options, hedging transactions or other inherently speculative transactions with respect to our securities at any time. In addition, no officer, director, other employee or consultant may margin any of our securities, including without limitation, pledging or borrowing against such securities, at any time. Our insider trading policy encourages our executive officers and members of our board of directors to adopt plans in accordance with Exchange Act Rule 10b5-1 for sales of securities that they beneficially own, and provides that such individuals may not otherwise trade in our equity securities during "blackout" periods.

#### **Compensation Policies and Practices as They Relate to Risk Management**

The compensation committee has reviewed our executive and employee compensation programs and does not believe that our compensation policies and practices encourage undue or inappropriate risk taking or create risks that are reasonably likely to have a material adverse effect on us. The reasons for the compensation committee's determination include the following:

- We structure our compensation program to consist of both fixed and variable components. The fixed (or base salary) component is designed to provide income
  independent of our stock price performance so that employees will not focus exclusively on stock price performance to the detriment of other important business metrics.
  The equity component of our compensation program is intended to discourage employees from taking actions that focus only on our short-term success and helps align
  our employees with our stockholders and on our longer-term success. Our employee equity-based awards have time-based vesting, generally over a period of four years.
  A significant portion of the compensation paid to our executive officers and the members of our board of directors is in the form of equity with time-based vesting.
- We maintain internal controls over the measurement and calculation of financial information, which are designed to prevent this information from being manipulated by any employee, including our executive officers.
- While we do not cap the cash incentive award for our sales incentive plans to provide maximum incentive for our sales teams to meet and exceed their objectives, we do
  maintain internal controls over the determination of sales incentive awards, which allow us to ensure that we are awarding only those sales people who operate with
  absolute integrity, and we believe such internal controls help to prevent problematic behaviors.
- Our employees are required to comply with our code of business conduct and ethics, which covers, among other things, accuracy in financial and business records
  keeping. Further, our sales teams are also subject to a specific sales code of conduct which we believe enforces customer-centered behaviors including compliance with
  all consumer protection laws and fosters a culture of absolute integrity in our employees.

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As part of our policies on trading in securities, we prohibit hedging and pledging transactions involving our securities so that our executive officers, employees, nonemployee directors and consultants cannot insulate themselves from the effects of poor stock price performance.

#### **Tax and Accounting Considerations**

# Limitation on Deductibility of Executive Compensation

Under Section 162(m) of the Internal Revenue Code ("Section 162(m)"), compensation paid to each of our "covered employees" that exceeds \$1 million per taxable year is generally non-deductible unless the compensation qualifies for (i) certain grandfathered exceptions (including the "performance-based compensation") exception) for certain compensation paid pursuant to a written binding contract in effect on November 2, 2017 and not materially modified on or after such date or (ii) the reliance period exception for certain compensation paid by corporations that became publicly held on or before December 20, 2019.

Although the compensation committee will continue to consider tax implications as one factor in determining executive compensation, the compensation committee also looks at other factors in making its decisions and retains the flexibility to provide compensation for our named executive officers in a manner consistent with the goals of our executive compensation program and the best interests of the Company and its stockholders, which may include providing for compensation that is not deductible by the Company due to the deduction limit under Section 162(m). The compensation committee also retains the flexibility to modify compensation that was initially intended to be exempt from the deduction limit under Section 162(m) if it determines that such modifications are consistent with the Company's business needs.

# No Tax Reimbursement of Parachute Payments and Deferred Compensation

We did not provide any executive officer, including any NEO, with a "gross-up" or other reimbursement payment for any tax liability that he or she might owe as a result of the application of Sections 280G, 4999, or 409A of the Code during 2020, and we have not agreed and are not otherwise obligated to provide any NEO with such a "gross-up" or other tax reimbursement (other than the tax reimbursement payments for vehicle-related and travel expenses that we provide to Mr. Bywater).

### Accounting Treatment

We account for stock compensation in accordance with the authoritative guidance set forth in ASC Topic 718, which requires companies to measure and recognize the compensation expense for all share-based awards made to employees and directors, including stock options, RSU awards and shares acquired through our ESPP, over the period during which the award recipient is required to perform services in exchange for the award (for executive officers, generally the four-year vesting period of the award). We estimate the fair value of stock options and shares acquired through our ESPP using the Black-Scholes option pricing model. This calculation is performed for accounting purposes and reported in the compensation tables below.

#### **Compensation Committee Report**

The compensation committee has reviewed and discussed the Compensation Discussion and Analysis included in this proxy statement with management and, based on such review and discussions, the compensation committee recommended to our board of directors that the Compensation Discussion and Analysis be incorporated by reference in Sunrun's Annual Report on Form 10-K for 2020 and included in this proxy statement.

Submitted by the compensation committee of our board of directors:

Katherine August de-Wilde (Chair) Mary Powell Alan Ferber



# Fiscal 2020 Summary Compensation Table

The following table presents summary information regarding the total compensation for services rendered in all capacities that was earned by our named executive officers as of December 31, 2020.

Name	Year	Salary (\$)	Bonus (\$)	Option Awards <sup>(1)</sup> (\$)	Stock Awards (2)(3) (\$)	Non-Equity Incentive Plan Compensation <sup>(4)</sup> (\$)	All Other Compensation <sup>(5)</sup> (\$)	Total (\$)
Lynn Jurich, Chief Executive								
Officer	2020	677,823		1,275,782	2,212,254	1,030,000	7,134	5,202,993
	2019	569,231		2,131,294	2,148,259	573,311	9,800	5,431,895
	2018	500,000	—	—	—	335,000	9,625	844,625
Tom vonReichbauer Chief								
Financial Officer <sup>(6)</sup>	2020	284,646	100,000	2,397,962	2,628,924	239,725	_	5,651,257
Edward Fenster, Executive								
Chairman	2020	499,122	—	797,366	1,495,404	444,960	7,270	3,244,122
	2019	512,308	_	1,539,268	1,551,530	412,659	9,800	4,025,565
	2018	450,000	—	—	—	241,000	9,625	700,625
David Bywater, former Chief Executive Officer of Vivint Solar, Inc. <sup>(7)</sup>	2020	165,000	_	2,250,179	2,250,072	816,750	21,073 (8)	5,503,074
Chris Dawson, Chief Operating								
Officer	2020	424,308	_	446,523	876,331	362,560	9,975	2,119,698
	2019	384,615		568,342	572,863	286,655	9,800	1,822,275
	2018	350,000	—			176,000	9,625	535,625
Bob Komin, former Chief								
Financial Officer <sup>(9)</sup>	2020	178,154		350,843	840,383	_	6,665	1,376,045
	2019	401,923		663,071	668,355	324,459	9,800	2,067,608
	2018	350,000		460,040	850,000	188,000	9,625	1,857,665

(1) The amounts reported in the Options Awards column represent the grant date fair value of the stock options granted to the named executive officers during 2020, 2019 and 2018 as computed in accordance with ASC 718. The assumptions used in calculating the grant date fair value of the stock options reported in the Option Awards column are set forth in our consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2020. Note that amounts reported in this column reflect the accounting cost for these option awards, and do not correspond to the actual economic value that may be received by the named executive officers from the stock options.

(2) The amounts reported in the Stock Awards column represent the grant date fair value of the stock awards granted to the named executive officers during 2020, 2019 and 2018 as computed in accordance with ASC 718. Note that the amounts reported in the column reflect the accounting cost for these stock awards, and do not correspond to the actual economic value that may be received by the named executive officers from the stock awards.

(3) Our named executive officers received fully vested RSUs in lieu of cash bonuses under the 2019 bonus plan, which RSUs were granted in May 2020. Pursuant to SEC rules, the amount of the actual bonuses awarded is reported in the above Summary Compensation Table under the "Non-Equity Incentive Plan Compensation" column for 2019, and the value of RSUs is also included in 2020 under the column "Stock Awards."

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- (4) The amounts in the Non-Equity Incentive Plan Compensation column for 2018 represent the amounts earned and payable under the 2018 bonus plan, all of which were paid in 2018. The amounts reported for 2019 represent the amounts earned and payable under the 2019 bonus plan, all of which were paid in May 2020 in the form of fully vested RSUs. The amounts reported for 2020 represent the amounts earned and payable under the 2020 bonus plan, all of which were paid in March 2021. Our board of directors formally adopted an Annual Incentive Plan ("AIP") for our executives in December 2014. Under our AIP, our compensation committee retains discretionary authority to modify final bonus payouts for any one executive up or down based on the compensation committee's assessment of that executive's overall individual performance.
- (5) All of our employees, including our named executive officers, are eligible to participate in our 401(k) plans. The amounts shown for 2020 for each named executive officer, other than Messrs. vonReichbauer and Bywater, reflect matching contributions made to each of our named executive officers in 2020 with our 401(k) applicable to all employees and as described elsewhere in this proxy statement.
- Mr. vonReichbauer joined the Company in May 2020. (6)
- (7)
- Mr. Bywater joined the Company in May 2020. Mr. Bywater joined the Company in October 2020. He ceased to serve as Chief Executive Officer of Vivint Solar and became a Company advisor in April 2021. Includes (a) \$9,131 for the use of a company vehicle (including fuel and insurance) in 2020, and \$6,996 as tax reimbursement payments relating to such expenses and (b) \$3,000 for travel and lodging, and \$1,946 as tax reimbursement payments relating to such expenses. Mr. Komin resigned as the Company's Chief Financial Officer effective May 11, 2020 and served as a consultant to the Company until January 1, 2021. (8)
- (9)

# Grants of Plan-Based Awards in Fiscal 2020

The following table presents, for each of our named executive officers, information concerning grants of plan-based awards made during fiscal 2020. This information supplements the information about these awards set forth in the Summary Compensation Table.

supprements the information ab					All Other			
		Estimated Futur Incen	re Payouts Unc tive Plan Awa	ler Non-Equity rds <sup>(1)</sup>	Stock Awards: Number of	All Other Option Awards: Number		
	Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Shares of Stock or Units	of Securities Underlying Options	Option Awards (\$/sh)	Grant Date Fair Value of Stock Awards(\$) <sup>(2)</sup>
Lynn Jurich	_	_	1,000,000	2,000,000	_	_		_
Stock Option	3/30/2020	_	_	_	246,609	_	9.81	1,275,782
RSU	3/30/2020	_	_	_	128,626	_	_	1,261,821
RSU <sup>(3)</sup>	5/8/2020	_		_	25,533	_	_	377,122
RSU <sup>(4)</sup>	5/13/2020	_	_	_	42,342	_	_	573,311
Tom vonReichbauer <sup>(5)</sup>	_	_	225,666	451,332	_		_	_
Stock Option	5/4/2020	_			316,012	_	13.425	2,397,962
RSU	5/4/2020	_	—	_	195,823	_	_	2,628,924
Edward Fenster	_	_	432,000	864,000	_	_	_	_
Stock Option	3/30/2020	_			154,131	_	9.81	797,366
RSU	3/30/2020	_		_	80,392	_		788,646
RSU <sup>(3)</sup>	5/8/2020	_		_	19,912	_		294,100
RSU <sup>(4)</sup>	5/13/2020	_	—	_	30,477	_	_	412,659
David Bywater <sup>(6)</sup>	_	_	816,750	_	_	_	_	_
Stock Option	10/21/2020	_	_	_	76,858	_	56.82	2,250,179
RSU	10/21/2020	_	—	_	39,600	_	_	2,250,072
Chris Dawson	_	_	352,000	704,000	_	_	_	_
Stock Option	3/30/2020	_	_	_	86,313	_	9.81	446,523
RSU	3/30/2020	_		_	45,019	_		441,636
RSU <sup>(3)</sup>	3/30/2020	_		_	10,023	_		148,040
RSU <sup>(4)</sup>	3/30/2020	_	—	_	21,171	_	_	286,655
Bob Komin <sup>(7)</sup>	_	_	_	_	_	_	_	_
Stock Option	3/30/2020	_		_	67,818	_	9.81	350,843
RSU	3/30/2020			_	35,372	_	_	346,999
RSU <sup>(3)</sup>	5/8/2020	_		_	11,437	_	_	168,924
RSU <sup>(4)</sup>	5/13/2020				23,963			324,459

(1) Amounts in the "Estimated Future Payouts Under Non-Equity Incentive Plan Awards" columns relate to cash incentive compensation opportunities under our Annual Incentive Plan. The actual amounts paid to our named executive officers are set forth in the "Summary Compensation Table" above, and the calculation of the actual amounts paid is discussed more fully in "Executive Compensation-Compensation Discussion and Analysis-Annual Incentive Plan Awards" above.

(2) The amounts reported in this column represent the grant date fair value of the stock options or RSUs, as applicable, granted to the named executive officers during 2020 as computed in accordance with ASC 718. Note that the amounts reported in the column reflect the accounting cost for these stock awards, and do not correspond to the actual economic value that may be received by the named executive officers from the stock options or RSUs.

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- (3) On May 8, 2020, the compensation committee approved a one-time supplemental grant of fully vested RSUs to employees who were adversely impacted by a disproportionately large sell-to-cover withholding tax event that occurred on a day when COVID-19-related news impacted markets in March 2020. Ms. Jurich and Messrs. Fenster, Dawson, and Komin were each part of the impacted group of over 350 employees and as a result, received 25,533, 19,912, 10,023, and 11,437 RSUs, respectively.
- (4) On May 13, 2020, the compensation committee approved the payout of the 2019 bonus plan to all employee bonus recipients in the form of fully vested RSUs in lieu of cash. Ms. Jurich and Messrs. Fenster, Dawson, and Komin received 42,342, 30,477, 21,171, and 23,963 RSUs, respectively. The payout of the bonus plan in RSUs was a one-time event made in connection with other cash conservation strategies during the COVID-19 pandemic.
- (5) Mr. vonReichbauer's bonus opportunity is prorated, as he joined the Company in May 2020.
- (6) Mr. Bywater received a bonus of \$816,750 in January 2021 in connection with the payout of the Vivint Solar 2020 annual bonus incentive plan, which represented a payout equal to 125% of Mr. Bywater's target bonus. Pursuant to the terms of the merger agreement with Vivint Solar, we were required to maintain and continue Vivint Solar's 2020 annual bonus incentive plan with the same terms in effect immediately prior to completion of the acquisition, including the determination made by Vivint Solar's board of directors prior to completion of the acquisition that 2020 bonuses would be paid at 125% of target level.
- (7) Mr. Komin resigned as the Company's Chief Financial Officer effective May 11, 2020 and served as a consultant to the Company until January 1, 2021.

#### **Executive Employment Agreements**

# Lynn Jurich

We have entered into a confirmatory employment letter with Lynn Jurich, our Chief Executive Officer. The confirmatory employment letter, dated May 12, 2015, has no specific term and provides for at-will employment. At December 31, 2020, Ms. Jurich's annual base salary was \$800,000, and she was eligible for annual target incentive payments equal to 125% of her base salary.

#### Tom vonReichbauer

We have entered into an employment offer letter with Tom vonReichbauer, our Chief Financial Officer. The offer letter, dated April 17, 2020, has no specific term and provides for at-will employment. At December 31, 2020, Mr. vonReichbauer's annual base salary was \$440,000, and he was eligible for annual target incentive payments equal to 80% of his base salary.

#### **Edward Fenster**

We have entered into a confirmatory employment letter with Edward Fenster, our Chairman. The confirmatory employment letter, dated May 12, 2015, has no specific term and provides for at-will employment. At December 31, 2020, Mr. Fenster's annual base salary was \$540,000, and he was eligible for annual target incentive payments equal to 80% of his base salary.

#### **David Bywater**

We have entered into an employment offer letter with David Bywater, the former Chief Executive Officer of Vivint Solar, in connection with our acquisition of Vivint Solar. Under the terms of his offer letter, Mr. Bywater will serve as the Chief Executive Officer of Vivint Solar for a 12-month transition period, the duration of which period may be adjusted as mutually agreed in writing between Mr. Bywater and us. In April 2021, Mr. Bywater ceased to serve as Chief Executive Officer of Vivint Solar and became a Company advisor. During the first six months of the transition period, Mr. Bywater will be a full-time employee, and during the second six months of the transition period, Mr. Bywater will be a part-time employee advisor. During the transition period, Mr. Bywater of hours worked during the part-time portion of the transition period, Mr. Bywater's annualized base salary will be \$660,000, prorated based on the number of hours worked during the part-time portion of the transition period. Mr. Bywater's offer letter also provides that he will have a target bonus of 99% of his base salary, which will be prorated based on the applicable prorated base salary payable during the part-time portion of the transition period. Mr. Bywater is also provided with the use of a leased company vehicle, a gas card paid by us, a tax gross-up payment for car-related expenses, and an individual excess employee liability insurance policy.

#### **Chris Dawson**

We have entered into an employment offer letter to Chris Dawson, our Chief Operating Officer. The offer letter, dated November 13, 2017, has no specific term and provides for at-will employment. At December 31, 2020, Mr. Dawson's annual base salary was \$440,000, and he was eligible for annual target incentive payments equal to 80% of his base salary.

#### **Bob Komin**

We entered into a transition agreement with Mr. Komin dated April 22, 2020 pursuant to which Mr. Komin resigned as Chief Financial Officer, and continued to serve as a consultant until January 1, 2021.



# Outstanding Equity Awards at Fiscal Year-End

The following table provides information regarding outstanding equity awards held by our named executive officers at December 31, 2020.

		(	Option Awards			Stock	Awards
Name	Grant Date	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of shares of Units of Stock That Have Not Vested <sup>(17)</sup> (\$)
Lynn Jurich	4/11/2014 (1)	225,988	_	5.88	4/10/2024		_
	2/11/2016 (1)	23,513	—	5.08	2/10/2026	—	—
	3/15/2017 (2)	937,489	62,511	5.00	3/14/2027	—	—
	3/15/2017 (3)	—	—	—		26,000	1,803,880
	3/14/2019 (4)	118,029	151,755	14.57	3/13/2029	—	—
	3/14/2019 (5)	—	—	—		82,938	5,754,238
	3/30/2020 (6)	—	246,609	9.81	3/29/2030	—	—
	3/30/2020 (7)	—		—	—	128,626	8,924,072
Tom vonReichbauer	5/4/2020 (8)	_	316,012	13.425	5/3/2030	_	_
	5/4/2020 (9)		—	—	—	195,823	13,586,200
Edward Fenster	4/12/2013 (1)	216,372	_	3.19	4/11/2023	_	_
	4/11/2014 (1)	390,000	_	5.88	4/10/2024	_	_
	2/11/2016 (1)	550,600	_	5.08	2/10/2026	_	_
	3/15/2017 (2)	442,493	39,507	5.00	3/14/2027	_	_
	3/15/2017 (3)	_	_	_	_	16,250	1,127,425
	3/14/2019 (4)	85,243	109,601	14.57	3/13/2029	_	_
	3/14/2019 (5)	_	_	_	_	59,900	4,155,862
	3/30/2020 (6)	_	154,131	9.81	3/29/2030	_	_
	3/30/2020 (7)	—	_	—	—	80,392	5,577,597
David Bywater	12/14/2016 (10)	_	8,808	5.19	12/13/2026	_	_
	12/14/2016 (10)	_	_	—	_	6,181	428,838
	3/15/2018 (10)	_	41,716	5.73	3/14/2028	_	_
	3/15/2018 (10)	_	_	_	_	27,281	1,892,756
	1/17/2019 (10)	_	143,761	7.59	1/16/2029	_	_
	1/17/2019 (10)	_	_	_	_	92,738	6,434,162
	12/12/2019 (10)	_	76,219	14.10	12/11/2029	_	_
	12/12/2019 (10)	_	_	_		44,354	3,077,281
	10/21/2020 (10)	_	42,867	56.82	10/20/2030	_	
	10/21/2020 (10)	_	_	_		22,000	1,526,360
	10/21/2020 (11)	_	33,991	56.82	10/20/2030	_	
	10/21/2020 (12)	—	_	—	—	17,600	1,221,088
Chris Dawson	12/15/2017 (13)	124,996	125,004	6.06	12/14/2027	_	_
	12/15/2017 (14)	_	_	_	_	62,500	4,336,250
	3/14/2019 (4)	31,474	40,468	14.57	3/13/2029		
	3/14/2019 (5)		_	_		22,117	1,534,477
	3/30/2020 (6)	_	86,313	9.81	3/29/2030		
	3/30/2020 (7)		· · ·			45,019	3,123,418

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Bob Komin <sup>(18)</sup>	3/15/2017 (2)	_	25,630	5.00	3/14/2027	_	_
	3/15/2017 (3)	_	_	_	_	10,938	758,878
	4/13/2018 (15)	_	33,334	8.50	4/12/2028	—	_
	4/13/2018 (16)	_	_	—	_	37,500	2,601,750
	3/14/2019 (4)	—	47,213	14.57	3/13/2029	—	—
	3/14/2019 (5)	_		—	—	25,803	1,790,212
	3/30/2020 (6)	—	67,818	9.81	3/29/2030	—	—
	3/30/2020 (7)	—	_	_	_	35,372	2,454,109

(1) The stock option is fully vested and immediately exercisable.

- (2) Twenty-five percent of the shares subject to the option vested on March 15, 2018 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (3) The RSUs vest over four years. Twenty-five percent of the RSUs vested on March 15, 2018 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (4) Twenty-five percent of the shares subject to the option vested on March 15, 2020 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (5) The RSUs vest over four years. Twenty-five percent of the RSUs vested on March 15, 2020 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (6) Twenty-five percent of the shares subject to the option vested on March 30, 2021 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (7) The RSUs vest over four years. Twenty-five percent of the RSUs vested on March 30, 2021 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (8) Twenty-five percent of the shares subject to the option vest on May 4, 2021 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (9) The RSUs vest over four years. Twenty-five percent of the RSUs vest on May 4, 2021 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (10) The award is fully vested as of April 8, 2021. Award assumed in connection with acquisition of Vivint Solar, Inc., and vesting schedule modified from original terms upon assumption pursuant to the Company's agreement with Mr. Bywater dated July 6, 2020.
- (11) One hundred percent of the shares subject to the option vest on October 8, 2021, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement. Award assumed in connection with acquisition of Vivint Solar, Inc., and vesting schedule modified from original terms upon assumption pursuant to the Company's agreement with Mr. Bywater dated July 6, 2020.
- (12) One hundred percent of the RSUs vest on October 8, 2021, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement. Award assumed in connection with acquisition of Vivint Solar, Inc., and vesting schedule modified from original terms upon assumption pursuant to the Company's agreement with Mr. Bywater dated July 6, 2020.
- (13) Twenty-five percent of the shares subject to the option vested on December 15, 2018 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (14) The RSUs vest over four years. Twenty-five percent of the RSUs vested on December 15, 2018 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (15) Twenty-five percent of the shares subject to the option vested on April 1, 2019 and one forty-eighth of the shares subject to the option vest monthly thereafter, subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.
- (16) The RSUs vest over four years. Twenty-five percent of the RSUs vested on April 1, 2019 and the remaining RSUs vest in equal quarterly installments thereafter subject to continued service to us and subject to acceleration of vesting as described in the "Potential Payments upon Termination or Change of Control" section of this proxy statement.

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- (17) This column represents the market value of the shares underlying the RSUs as of December 31, 2020, based on the closing price of our common stock, as reported on Nasdaq, of \$69.38 per share on December 31, 2020.
- (18) Mr. Komin resigned as the Company's Chief Financial Officer effective May 11, 2020 and served as a consultant to the Company until January 1, 2021.

# **Option Exercises and Stock Vested in Fiscal 2020**

The following table sets forth the number of shares acquired and the value realized upon the exercise of stock options and the vesting of RSUs during fiscal year 2020 by each of our named executive officers.

	Option A	Awards	Stock Awards			
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$) <sup>(1)</sup>	Number of Shares Acquired on Vesting (#)	Value of Realization on Vesting (\$) <sup>(2)</sup>		
Lynn Jurich	959,689	24,005,725	252,788	6,690,015		
Tom vonReichbauer				_		
Edward Fenster	286,498	14,256,112	177,602	4,573,692		
David Bywater	920,908	48,202,388	524,455	17,780,889		
Chris Dawson	250,000	13,839,045	110,895	3,165,973		
Bob Komin <sup>(3)</sup>	1,238,995	48,676,034	130,079	3,499,797		

(1) The value realized on exercise is pre-tax and represents the difference between the market price of the shares of the Company's common stock underlying the options when exercised and the applicable exercise price.

(2) The value realized on vesting is calculated by multiplying the number of shares of stock by the market value of the underlying shares on the applicable vesting date.

(3) Mr. Komin resigned as the Company's Chief Financial Officer effective May 11, 2020 and served as a consultant to the Company until January 1, 2021.

### Potential Payments upon Termination or Change of Control

The following table provides information concerning the estimated payments and benefits that would be provided in the circumstances described above for each of our NEOs. Payments and benefits are estimated assuming that the triggering event took place on the last day of fiscal year 2020 (December 31, 2020), and the price per share of our Common Stock was the closing price as of that date (\$69.38 per share). These payments and benefits are in addition to benefits available generally to our salaried employees, such as distributions under Sunrun's 401(k) plan.

There can be no assurance that a triggering event would produce the same or similar results as those estimated below if such event occurs on any other date or at any other price, or if any other assumption used to estimate the potential payments and benefits is different.



Name	Termination Without Cause or Resignation for Good Reason (\$) <sup>(1)</sup>	Termination Without Cause or Resignation for Good Reason in Connection with a Change in Control (\$) <sup>(1)</sup>
Lynn Jurich	• · · ·	
Cash severance payments	1,254,155	2,700,000
Continued health coverage	23,397	35,096
Accelerated vesting	21,757,419	43,514,838
Total:	23,034,971	46,249,934
Tom vonReichbauer		
Cash severance payments	572,000	792,000
Continued health coverage	11,699	23,397
Accelerated vesting	15,634,326	31,268,651
Total:	16,218,024	32,084,048
Edward Fenster		
Cash severance payments	866,829	1,458,000
Continued health coverage	23,397	35,096
Accelerated vesting	14,296,580	28,593,159
Total:	15,186,806	30,086,255
David Bywater		
Cash severance payments	3,218,928	3,218,928
Continued health coverage	35,096	35,096
Accelerated vesting	60,093,208	60,093,208
Total:	63,347,232	63,347,232
Chris Dawson		
Cash severance payments	451,328	792,000
Continued health coverage	11,699	23,397
Accelerated vesting	12,134,558	24,269,115
Total:	12,597,584	25,084,512

(1) Any cash severance payments payable under our Severance Plan (applicable to Ms. Jurich and Messrs. vonReichbauer, Fenster, and Dawson) in connection with a termination without cause or good reason resignation not related to a change in control are generally paid over the applicable severance benefit period, which is 12 months for Ms. Jurich and Mr. Fenster and six months for Messrs. vonReichbauer and Dawson, unless the Company elects in its discretion to pay such amounts in a single lump sum. Any cash severance benefits payable under our Severance Plan in connection with a change in control related termination are paid in a single lump sum. In order to receive the severance benefits, the NEO must sign and not revoke a release of claims in our favor within the timeframe set forth in the Severance Plan. For a description of Mr. Bywater's severance benefits and the conditions thereto, please refer to "Bywater Offer Letter" below.

Severance Plan. We adopted a change in control and severance plan applicable to our executive officers and certain other key employees (excluding Mr. Bywater, described further below). Under the plan, for the period from three months prior to until 12 months following a change in control ("change in control period") if any plan participant is terminated for any reason other than cause, death or disability or a plan participant voluntarily resigns for good reason, the plan participant would be entitled to receive severance benefits. Lynn Jurich, Tom vonReichbauer, Edward Fenster, and Chris Dawson are plan participants. Upon the occurrence of such an event, Ms. Jurich and Mr. Fenster are each entitled to receive the following severance benefits: (i) a lump sum cash amount equal to 18 months of his or her then current annual base salary, (ii) a lump sum cash amount equal to 150% of his or her target bonus amount for the fiscal year of termination, (iii) reimbursement of continued health coverage under COBRA or taxable lump sum payment in lieu of reimbursement, as applicable, for a period of 18 months following termination, and (iv) all unvested equity awards held by the plan participant immediately prior to such termination will become vested and exercisable in full. Upon the occurrence of the same such event, Messrs. vonReichbauer and Dawson are each entitled to receive the following severance benefits: (i) a lump sum cash amount equal to 12 months of his or her then current annual base salary, (ii) a lump sum cash amount equal to 100% of his or her target bonus amount for the fiscal year of termination, (iii) reimbursement of continued health coverage under COBRA or taxable lump sum termination or her target bonus amount for the fiscal year of termination, and (iv) all unvested equity awards held by the plan participant immediately prior to such termination will become vested and exercisable in full. Upon the occurrence of the same such event, Messrs. vonReichbauer and Dawson are each entitled to receive the fol

Further, under the policy, if, outside the change in control period, any plan participant is terminated for any reason other than cause, death or disability or, in the case of certain plan participants (including our named executive officers), a plan participant voluntarily resigns for good reason, the plan participant would be entitled to receive severance benefits. Upon the occurrence of such an event, Ms. Jurich and Mr. Fenster are each entitled to receive the following: (i) continuing payments of his or her then current annual base salary for a period of 12 months following the termination date, (ii) a prorated amount of the average aggregate amount of the actual bonus payments paid to him or her during each of the two fiscal years immediately preceding the fiscal year of his or her termination date and payable over a period of 12 months following the termination date, (iii) reimbursement, as applicable, for a period of 12 months following termination, and (iv) 50% of all unvested equity awards held by such plan participant immediately prior to such termination will become vested and exercisable in full. Upon the occurrence of the same such an event, Messrs. vonReichbauer and Dawson are each entitled to receive the following: (i) continuing payments of his or her then current annual base salary for a period of six months following the termination date, (ii) a prorated amount of the average aggregate amount of the actual bonus payments of his or her then current annual base salary for a period of six months following the termination date, (ii) a prorated amount of the average aggregate amount of the

In order to receive the severance benefits, Ms. Jurich, Mr. vonReichbauer, Mr. Fenster, Mr. Bywater, and Mr. Dawson must sign and not revoke a release of claims in our favor within a specified timeframe.

*Bywater Offer Letter*. In connection with our acquisition of Vivint Solar, we entered into an employment offer letter with Mr. Bywater. Under the terms of his offer letter, Mr. Bywater agreed to serve as the Chief Executive Officer of Vivint Solar for a 12-month transition period, the duration of which period may be adjusted as mutually agreed in writing between Mr. Bywater and Sunrun. During the first six months of the transition period, Mr. Bywater will be a full-time employee, and during the second six months of the transition period, Mr. Bywater will be a part-time employee, unless at any time during such period he elects to change his status to that of a non-employee advisor. Mr. Bywater's offer letter further provides that, upon the first anniversary of completion of the acquisition or a termination of Mr. Bywater's employment either at expiration of his offer letter) or due to Mr. Bywater's death or disability, Mr. Bywater will receive cash severance in the amount of \$2,565,528, plus a pro-rata bonus for the year of termination based on the same percentage rate as his 2020 bonus and his actual salary paid for the year of termination. In addition, Mr. Bywater will be entitled to reimbursement of his COBRA premiums for up to 18 months, or if such reimbursements would result in an excise tax, a lump sum payment of \$36,000 in lieu of such reimbursements. In addition, Mr. Bywater would be entitled to or 100% of any unvested and outstanding Vivint Solar equity award that we assumed in connection with the acquisition, 100% of the retention equity awards granted pursuant to his offer letter, and 100% any equity awards that we granted to Mr. Bywater in 2020. Mr. Bywater's receipt of the severance benefits is subject to his execution on a non-revocation of a release of claims in favor of us.

# **Pay Ratio Disclosure**

We are providing below the ratio of the annual total compensation of our CEO, Lynn Jurich, to the annual total compensation of our median employee (excluding our CEO). For fiscal year 2020:

- Ms Jurich's annual total compensation, as reported in the Fiscal 2020 Summary Compensation Table included elsewhere in this Proxy Statement, was \$5,202,993;
- The annual total compensation of our median employee was \$57,213; and
- The ratio of Ms. Jurich's annual total compensation to the annual total compensation of our median employee was 91 to 1.

To identify our median employee, we took the following steps:

- We selected December 31, 2020, the last day of our 2020 fiscal year, as the determination date for purposes of identifying our median employee.
- As permitted by SEC rules, we determined to exclude our employees who were employed by Vivint Solar immediately prior to our acquisition of Vivint Solar on October 8, 2020, which as of December 31, 2020, was approximately 3,800 employees.
- We selected our median employee based on approximately 4,700 full-time, and part-time workers who were employed as of the determination date (excluding all employees of Vivint Solar).
- We selected our median employee using a compensation measure of total Federal taxable W-2 earnings for fiscal year 2020 that consists of cash compensation (base salary, hourly wages, overtime pay, and quarterly and annual incentive compensation) and other taxable earnings.
- We did not rely on the data privacy or de minimis exceptions pursuant to SEC rules. We also did not annualize compensation for any employees that were only
  employed for part of fiscal year 2020, nor did we use any cost-of-living adjustment.
- All employees except for our CEO were ranked from lowest to highest with the median determined from this list.

Once we identified our median employee, we determined that employee's annual total compensation in the same manner that we calculate the total compensation of our CEO and other NEOs for purposes of the Summary Compensation Table. This annual total compensation amount for our median employee was then compared to the amount reported in the "Total" column for our CEO in the Fiscal 2020 Summary Compensation Table to determine the pay ratio.

The pay ratio reported above is a reasonable estimate calculated in a manner consistent with SEC rules, based on our internal records and the methodology described above. Because SEC rules for identifying the median compensated employee allow companies to adopt a variety of methodologies, to apply certain exclusions, and to make reasonable estimates and assumptions that reflect their employee populations and compensation practices, the pay ratio reported by other companies may not be comparable to the pay ratio reported above, as other companies have different employee populations and compensation practices and may use different methodologies, exclusions, estimates, and assumptions in calculating their own pay ratios.

# **Equity Compensation Plan Information**

The following table summarizes our equity compensation plan information as of December 31, 2020. Information is included for equity compensation plans approved by our stockholders.

Plan Category	(a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights	(b) Weighted Average Exercise Price of Outstanding Options <sup>(5)</sup> (\$)	(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
Equity compensation plans approved by stockholders (1)	10,436,905 (3)	\$ 9.70	17,009,131
Equity compensation plans not approved by stockholders (2)	4,329,496 (4)	\$ 13.94	7,072,100
Total	14,766,401		24,081,231



- (1) Includes the following plans: 2008 Equity Incentive Plan, Mainstream Energy Corporation ("MEC") 2009 Stock Plan, 2013 Equity Incentive Plan, 2014 Equity Incentive Plan, 2015 Equity Incentive Plan, 2015 Equity Incentive Plan ("2015 Plan") and our ESPP. Our 2015 Plan provides that on January 1st of each fiscal year commencing in 2016 and ending on (and including) January 1, 2025, the number of shares authorized for issuance under the 2015 Plan is automatically increased by a number equal to the lesser of (i) 10,000,000 shares; (ii) 4% of the outstanding shares of our common stock as of the last day of the immediately preceding fiscal year, or; (iii) such other amount as our board of directors may determine. Our ESPP provides that on January 1st of each fiscal year commencing in 2016 and ending on (and including) January 1, 2035, the number of shares authorized for issuance under the ESPP is automatically increased by a number equal to the lesser of (i) 5,000,000 shares; (ii) 2% of the outstanding shares of our common stock as of the last day of the immediately preceding fiscal years; (ii) 5,000,000 shares; (ii) 2% of the outstanding shares of our common stock as of the last day of the immediately preceding fiscal year; or (iii) such other amount as our board of directors may determine.
- (2) Includes the following plans which have been assumed by us in connection with our acquisition of Vivint Solar: the V Solar Holdings, Inc. 2013 Omnibus Incentive Plan and the Vivint Solar, Inc. 2014 Equity Incentive Plan (the "2014 Plan"). The 2014 Plan provides that, on the first day of each fiscal year commencing in 2015 and ending in the fiscal year of the 2014 Plan's termination in 2024, the number of shares authorized for issuance under the 2014 Plan is automatically increased by a number equal to the lesser of (i) 8,800,000 shares (or 4,840,000 shares, adjusted for the exchange ratio used to convert Vivint Solar stock awards into Sunrun stock awards in connection with the acquisition (the "exchange ratio")); (ii) 4% of the total number of Vivint Solar shares outstanding on the last day of the immediately preceding fiscal year (which will equal the number of Vivint Solar shares outstanding interestion, adjusted for the exchange ratio), or (iii) such other amount as our board of directors may determine. The material features of the 2014 Plan are set forth under Note 17 of the notes to the consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2020.
- (3) This number includes 3,781,363 shares subject to RSUs.
- (4) This number includes 3,099,205 shares subject to RSUs.
- (5) The weighted average exercise price relates solely to outstanding stock option shares since shares subject to the RSUs have no exercise price.

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# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information with respect to the beneficial ownership of our capital stock as of March 1, 2021 for:

- each person or group of affiliated persons known by us to be the beneficial owner of more than 5% of our common stock;
- each of our named executive officers;
- each of our directors and nominees for director; and
- all of our current executive officers and directors as a group.

We have determined beneficial ownership in accordance with the rules and regulations of the SEC, and the information is not necessarily indicative of beneficial ownership for any other purpose. Except as indicated by the footnotes below, we believe, based on information furnished to us, that the persons and entities named in the table below have sole voting and sole investment power with respect to all shares of our capital stock that they beneficially own, subject to applicable community property laws.

Applicable percentage ownership is based on 202,593,962 shares of our common stock outstanding as of March 1, 2021. In computing the number of shares of capital stock beneficially owned by a person and the percentage ownership of such person, we deemed to be outstanding all shares of our capital stock subject to options held by the person that are currently exercisable or exercisable within 60 days of March 1, 2021 and issuable upon the vesting of RSUs held by the person within 60 days of March 1, 2021. However, we did not deem such shares of our capital stock outstanding for the purpose of computing the percentage ownership of any other person.

Unless otherwise indicated, the address of each beneficial owner listed in the table below is c/o Sunrun Inc., 225 Bush Street, Suite 1400, San Francisco, California 94104. The information provided in the table is based on our records, information filed with the SEC and information provided to us, except where otherwise noted.

Name of Beneficial Owner	Number of Shares Beneficially Owned	Percentage of Shares Beneficially Owned
Named Executive Officers and Directors:		
Lynn Jurich <sup>(1)</sup>	4,228,765	2.1%
Edward Fenster <sup>(2)</sup>	3,140,066	1.5%
Tom vonReichbauer <sup>(3)</sup>		*
Chris Dawson <sup>(4)</sup>	278,601	*
Katherine August-deWilde <sup>(5)</sup>	100,875	*
Leslie Dach <sup>(6)</sup>	140,519	*
Alan Ferber <sup>(7)</sup>	23,940	*
Mary Powell <sup>(8)</sup>	39,041	*
Gerald Risk <sup>(9)</sup>	461,150	*
David Bywater <sup>(10)</sup>	601,490	*
Ellen Smith <sup>(11)</sup>	4,050	*
Sonita Lontoh	_	*
All executive officers and directors as a group (12 persons) <sup>(12)</sup>	9,110,285	4.4%
5% Stockholders:		
Fidelity Management & Research Company <sup>(13)</sup>	29,629,547	14.6%
BlackRock, Inc. <sup>(14)</sup>	23,631,994	11.7%
Coatue Management LLC (15)	18,692,965	9.2%
The Vanguard Group <sup>(16)</sup>	16,639,789	8.2%

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- (1) Consists of (i) 1,184,592 shares held of record by Ms. Jurich, (ii) 1,600,000 shares held of record by Jurich Murray Holdings LLC, (iii) 1,376,801 shares issuable pursuant to outstanding stock options held by Ms. Jurich which are exercisable within 60 days of March 1, 2021, and (iv) 67,372 shares issuable pursuant to RSUs which will vest within 60 days of March 1, 2021.
- (2) Consists of (i) 1,442,971 shares held of record by Mr. Fenster, (ii) 1,654,091 shares issuable pursuant to outstanding stock options held by Mr. Fenster which are exercisable within 60 days of March 1, 2021, and (iii) 43,004 shares issuable pursuant to RSUs which will vest within 60 days of March 1, 2021.
  (3) Mr. vonReichbauer joined the Company in May 2020.
- (4) Consists of (i) 74,905 shares held of record by a trust for the benefit of Mr. Dawson and his family, (ii) 6,852 shares held of record by Mr. Dawson, (iii) 167,507 shares issuable pursuant to outstanding stock options held by Mr. Dawson which are exercisable within 60 days of March 1, 2021, and (iv) 29,337 shares issuable pursuant to RSUs which will vest within 60 days of March 1, 2021.
- (5) Consists of 100,875 shares held of record by a trust for the benefit of Ms. August-deWilde and her family.
- (6) Consists of (i) 20,571 shares held of record by a trust for the benefit of Mr. Dach and his family, (ii) 69,948 shares held directly by Mr. Dach, and (iii) 50,000 shares issuable pursuant to outstanding stock options held by Mr. Dach which are exercisable within 60 days of March 1, 2021.
- (7) Consists of 23,940 shares held of record by Mr. Ferber.
- (8) Consists of 39,041 shares held of record by Ms. Powell.
- (9) Consists of (i) 267,569 shares held of record by a trust for the benefit of Mr. Risk and his family, (ii) 73,581 shares held directly by Mr. Risk, and (iii) 120,000 shares issuable pursuant to outstanding stock options held by Mr. Risk which are exercisable within 60 days of March 1, 2021.
- (10) Consists of (i) 95,565 shares held of record by Mr. Bywater, (ii) 313,371 shares issuable pursuant to outstanding stock options held by Mr. Bywater which are exercisable within 60 days of March 1, 2021, and (iii) 192,554 shares issuable pursuant to RSUs which will vest within 60 days of March 1, 2021.
- (11) Consists of 4,050 shares held of record by Ms. Smith.
- (12) Consists of (i) 5,060,193 shares held of record, (ii) 3,706,792 shares issuable pursuant to outstanding stock options which are exercisable within 60 days of March 1, 2021, and (iii) 343,300 shares issuable pursuant to outstanding RSUs which will vest within 60 days of March 1, 2021.
- (13) As of December 31, 2020, the reporting date of the most recent filing with the SEC by entities affiliated with Fidelity Management & Research Company ("FMR LLC") pursuant to Section 13(g) of the Exchange Act filed on February 5, 2021, FMR LLC has sole voting power with respect to 9,889,360 shares and sole dispositive power with respect to 29,629,547 shares. Members of the Johnson family, including Abigail P. Johnson (a director, the Chairman and the Chief Executive Officer of FMR LLC), are the predominant owners, directly or through trusts, of Series B voting common shares of FMR LLC, representing 49% of the voting power of FMR LLC. The Johnson family group and all other Series B shareholders have entered into a shareholders' voting agreement under which all Series B voting common shares. Accordingly, through their ownership of voting common shares and the execution of the shareholders' voting agreement, members of the Johnson family may be deemed, under the Investment Company Act of 1940 (the "Investment Company Act"), to form a controlling group with respect to FMR LLC. Neither FMR LLC nor Abigail P. Johnson has the sole power to vote or direct the voting of the shares owned directly by the various investment companies registered under the Investment Company Act ("Fidelity Funds") advised by Fidelity Management & Research Company LLC ("FMR Co LLC"), a wholly owned subsidiary of FMR LLC, which power resides with the Fidelity Funds' Boards of Trustees. FMR Co LLC carries out the voting of the shares under written guidelines established by the Fidelity Funds' Boards of Trustees. The reported amount of securities beneficially owned includes the securities beneficially owned, or that may be deemed to be beneficially owned by FMR LLC, certain of its subsidiaries and affiliates, and other companies (collectively the "FMR Reporters"). The reported amount of securities beneficially owned by certain other companies whose beneficial owners by the FMR Reporters in accordance with Securities and Exchange Commissio
- (14) This information is as of December 31, 2020 and is based solely on information contained in the Schedule 13G/A filed with the SEC on January 27, 2021. As of January 27, 2021, the reporting date of the most recent filing with the SEC by entities affiliated with BlackRock, Inc. ("BlackRock"), BlackRock has sole voting power with respect to 23,136,420 shares and sole dispositive power with respect to 23,631,994 shares. The address for BlackRock is 55 East 52nd Street, New York, NY 10055.

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<sup>\*</sup> Represents beneficial ownership of less than one percent (1%) of the outstanding shares of our common stock.

- (15) This information is as of December 31, 2020 and is based solely on information contained in the Schedule 13G/A filed with the SEC on February 16, 2021. As of February 16, 2021, the reporting date of the most recent filing with the SEC by entities affiliated with Coatue Management, L.L.C. and Coatue Offshore Master Fund LP ("Coatue"), Coatue Management, L.L.C. has shared dispositive power with respect to 18,692,965 shares and Coatue Offshore Master Fund LP has shared voting power with respect to 13,028,249 shares and shared dispositive power over 13,028,249 shares (these shares include shares owned by an entity that is wholly owned by Coatue Offshore Master Fund LP over which Coatue Management, L.L.C. has beneficial ownership), and Philippe Laffont ("Laffont"), the managing member of Coatue, has shared voting power with respect to 18,692,965 shares and shared dispositive power with respect to 18,692,965 shares. The address for Coatue is 9 West 57th Street, New York, New York 10019.
- (16) This information is as of December 31, 2020, and is based solely on information contained in the Schedule 13G/A filed with the SEC on February 10, 2021. As of February 10, 2021, the reporting date of the most recent filing with the SEC by entities affiliated with The Vanguard Group ("Vanguard"), Vanguard has shared voting power with respect to 362,677 shares, sole dispositive power with respect to 16,168,255 shares, and shared dispositive power with respect to 471,534 shares. The address for Vanguard is 100 Vanguard Blvd., Malvern, PA 19355.



# **RELATED PERSON TRANSACTIONS**

### **Policies and Procedures for Related Party Transactions**

Our audit committee has the primary responsibility for reviewing and approving transactions with related persons. Our audit committee charter provides that our audit committee shall review and approve in advance any related person transactions. Our board of directors has adopted a formal written policy providing that we are not permitted to enter into any transaction that exceeds \$120,000 and in which any related person has a direct or indirect material interest without the consent of our audit committee. In approving or rejecting any such transaction, our audit committee is to consider the relevant facts and circumstances available and deemed relevant to our audit committee, including whether the transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the related person's interest in the transaction.

Since the beginning of our last fiscal year, and none are currently proposed, to which we were a party or will be a party, in which:

- the amounts involved exceeded or will exceed \$120,000; and
- any of our directors, nominees for director, executive officers or beneficial holders of more than 5% of our outstanding common stock, or any immediate family member
  of, or person sharing the household with, any of these individuals or entities (each, a related person), had or will have a direct or indirect material interest.



#### HOUSEHOLDING OF ANNUAL MEETING MATERIALS

The SEC has adopted rules that permit companies and intermediaries (such as banks and brokers) to satisfy the delivery requirements for proxy materials with respect to two or more stockholders sharing the same address by delivering a single copy of the proxy statement, Annual Report on Form 10-K or Notice of Internet Availability of Proxy Materials, as applicable, addressed to those stockholders. This process, which is commonly referred to as "householding," potentially means extra convenience for stockholders and cost savings for companies. This year, a number of brokers with account holders who are our stockholders will be householding our proxy materials. A single Notice of Internet Availability of Proxy Materials will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the impacted stockholders. Once you have received notice from us (if you are a stockholder of record) or from your broker (if you are a beneficial owner) that we or they will be "householding" communications to your address, "householding" will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in "householding" of your communications, please notify your broker or us. Direct your written request to us to the Sunrun Inc., Attention: Investor Relations, 225 Bush Street, Suite 1400, San Francisco, CA 94104 or by telephone at (415) 510-4833. In the event a stockholder that received multiple copies would like to receive should contact their bank, broker, or other nominee record holder, or contact us at the above address or phone number.

# **DELINQUENT SECTION 16(A) REPORTS**

Section 16(a) of the Exchange Act requires that our executive officers, directors and 10% stockholders file reports of ownership and changes of ownership with the SEC. Such directors, executive officers and 10% stockholders are required by SEC regulation to furnish us with copies of all Section 16(a) forms they file.

SEC regulations require us to identify in this proxy statement anyone who filed a required report late during the most recent fiscal year. Based solely on our review of forms we received and written representations of our executive officers, directors and 10% stockholders, we believe that during our fiscal year ended December 31, 2020, all Section 16(a) filing requirements were satisfied on a timely basis.

## **OTHER MATTERS**

# Fiscal Year 2020 Annual Report and SEC Filings

Our financial statements for our fiscal year ended December 31, 2020 are included in our Annual Report on Form 10-K, which we will make available to stockholders at the same time as this proxy statement. This proxy statement and our annual report are posted on our website at www.sunrun.com under "Investors – Filings & Financials" and are available from the SEC at its website at www.sec.gov. You may also obtain a copy of our annual report without charge by sending a written request to Sunrun Inc., Attention: Investor Relations, 225 Bush Street, Suite 1400, San Francisco, California 94104.

\* \* \*

The board of directors does not know of any other matters to be presented at the Annual Meeting. If any additional matters are properly presented at the Annual Meeting, the persons named in the enclosed proxy card will have discretion to vote the shares of our common stock they represent in accordance with their own judgment on such matters.

It is important that your shares of our common stock be represented at the Annual Meeting, regardless of the number of shares that you hold. You are, therefore, urged to vote by telephone or by using the Internet as instructed on the enclosed proxy card or execute and return, at your earliest convenience, the enclosed proxy card in the envelope that has also been provided.

# THE BOARD OF DIRECTORS

San Francisco, California April 21, 2021

# SUNLUN

BROADRIDGE CORPORATE ISSUER SOLUTIONS CIO SUMRUM INC. RO. BOX 1342 BRENTWOOD, NY 11717

VOTE BY INTERNET Before The Meeting - Go to www.proxyvote.com

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

During The Meeting - Go to www.virtualshareholdermeeting.com/RUN2021

You may attend the meeting via the Internet and vote during the meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

VOTE BY PHONE - 1-800-690-6903 Use any touch-tone telephone to transmit your voting instructions up until 11-59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, o'o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

#### TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

MPH	N INC.	For	Withhold	For All	To withhold authority to vote for any individual			
The	Board of Directors recommends you vote FOR the	All	All	Except	nominee(s), mark "For All Except" and write the number(s) of the nominee(s) on the line below.		_	-
	owing proposals:	Ο	O	0				
1.	Election of Class III Directors	-			86			
	Nominees:							
	01) Katherine August-deWilde 02) Gerald Risk 03) Sonita Lontoh							
						For	Against	Absta
2.	Ratification of the appointment of Ernst & Young LL December 31, 2021.	P as	our indepe	ndent re	gistered public accounting firm for our fiscal year ending	0	0	0
3.	The advisory proposal of the compensation of our named e	execut	ive officers	("Say-on-F	2ay*).	0	0	0
1. NO1	Stockholder proposal relating to a public report on the use		-		hereof.	0	0	0
Plas	re sign evertives your name(s) annead(s) hereon. When sign	aina a	storney (	warutor				
pers	se sign exactly as your name(s) appear(s) hereon. When sign inistrator, or other fiduciary, please give full title as such. Join onally. All holders must sign. If a corporation or partnership, p artnership name by authorized officer.	t own lease	ers should e sign in full c	ach sign orporate				
_								
_	ature [PLEASE SIGN WITHIN BOX] Date				Signature (Joint Owners) Date			

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting: The Notice and Proxy Statement, Annual Report and Form 10-K are available at www.proxyvote.com.

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D44362-P53765

# SUNRUN INC.

#### THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS ANNUAL MEETING OF STOCKHOLDERS June 3, 2021 at 8:30 a.m. Pacific Time

The undersigned hereby appoints Lynn Jurich, Ed Fenster, Tom vonReichbauer and Jeanna Steele, as proxies and attorneys-in-fact of the undersigned, each with the power to act without the other and with the power of substitution, and hereby authorizes them to represent and vote, as designated on the reverse side hereof, all the shares of common stock of Sunrun Inc. (the "Company") held of record by the undersigned at the close of business on April 8, 2021, with all powers which the undersigned would possess if present at the 2021 Annual Meeting of Stockholders of the Company to be held on June 3, 2021 at 8:30 a.m. Pacific Time or at any adjournment or postponement thereof. Receipt of the Notice of the 2021 Annual Meeting of Stockholders and Proxy Statement and the 2020 Annual Report is hereby acknowledged.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED AS DIRECTED BY THE STOCKHOLDER(S). IF NO SUCH DIRECTIONS ARE MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE NOMINEES LISTED ON THE REVERSE SIDE FOR THE BOARD OF DIRECTORS, FOR PROPOSALS 2, 3 AND AGAINST PROPOSAL 4.

PLEASE MARK, SIGN, DATE AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED REPLY ENVELOPE

CONTINUED AND TO BE SIGNED ON REVERSE SIDE

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